

# INVESTOR'S GUIDE

Investment sites, tax benefits, soft loans



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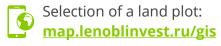
### TERRITORY OF ADVANCED DEVELOPMENT PIKALEVO

### DECISION OF THE RUSSIAN GOVERNMENT

Resolution of the Government of the Russian Federation of 16 03 2018 No. 271







### **CHARACTERISTICS OF THE TOWN**



Population: **20,200** people



Average salary: **38,900** rubles



Distance to Saint Petersburg: 244 km



Distance to the district centre: 27 km



**Specialization:** enterprises of aluminium, chemical and cement industries

### **Higher education institutions:**



Branch of Leningrad State University named after A. S. Pushkin



Branch of Saint Petersburg Institute of International Economic Relations, Fconomics and Law



PAYMENTS TO EXTRABUDGETARY FUNDS Reduction from 30.2% to **7.6%** for 10 years

### ADDITIONAL PREFERENCES

Construction of power, heat, water and gas supply facilities can be carried out using funds of Monotowns Development Fund (MDF)



Attraction of finances of Monotowns Development Fund in a project

### PARTICIPATION OF MONOTOWNS DEVELOPMENT FUND

### IN CREATION OF INFRASTRUCTURE

### FORM OF PARTICIPATION

- Subsidy to a subject of the Russian Federation on construction/reconstruction of infrastructure
- Construction/reconstruction will be carried out by a subject of the Russian Federation or a municipality

### CONDITIONS

- Monotowns Development Fund up to 95% of expenses, subject of the Russian Federation 5%



Power, heat, water and gas supply facilities



Availability of a general agreement with the Fund concerning Pikalevo



Availability of design and estimate documentation for the facilities and state expert report



A land plot in state or municipal ownership

### IN INVESTMENT PROJECTS

### FORM OF PARTICIPATION

- Provision of interest-bearing loan
- Entry to the capital of a company (initiator), not more than 49%

### CONDITIONS

From **100** to **1,000** million rubles **5%** per annum



- > **15%** own funds
- < 40% participation of the Fund



Up to **8** years Deferment of payment – up to **3** years

More detailed information: www.frmrus.ru

### FUND FOR SUPPORT OF ENTREPRENEURS AND INDUSTRY OF LENINGRAD REGION, MICROCREDIT ORGANIZATION

	DEVELOPMENT PROJECTS	COMPONENTS
See LOAN AMOUNT	<b>20–100</b> million rubles	<b>20–100</b> million rubles
<b>%</b> INTEREST RATE	<ul> <li>5% - base rate</li> <li>3% - base rate within the first 3 years with a bank guarantee</li> <li>-2% - from the base rate in case of acquisition of Russian equipment</li> <li>1% - subject to new product export for the value of &gt;50% of loan amount per year</li> </ul>	5% — first 3 years 3% — remaining period
TOTAL BUDGET OF THE PROJECT (MILLION RUB)	from <b>40</b> million rubles	from <b>25</b> million rubles
CO-FINANCING BY AN APPLICANT, PRIVATE INVESTORS OR BANKS	<ul> <li>≥ 50% of the project budget, including using own funds/shareholders' funds</li> <li>≥ 15% of the loan amount</li> </ul>	<ul> <li>≥ 20% of the project budget, including using own funds/ shareholders' funds</li> <li>≥ 0% of the loan amount</li> </ul>

### HOW TO GET RESIDENT STATUS

Resolution of the Government of Leningrad Region of 05.03.2018 No. 72. Authorized body – Committee for Economic Development and Investment Activity of Leningrad region.

### DOCUMENTS



Application, project passport, business plan



Copies of constitutional documents, copies of reports over the last two years

Certificate of current financial condition from a credit organization

Certificates of absence of seizure of property, bankruptcy cases, suspension of activity, arrears to the budget



### **REVIEW SCHEME**

Submission of an application to the Committee

Committee decides whether to accept or reject the application

Application is directed to the executive authorities of Leningrad region and a municipal administration in order to decide whether it meets the criteria

Committee prepares: a consolidated resolution/draft agreement if a positive decision was made

Agreement is signed and sent to the Ministry of Economic Development of the Russian Federation with assistance of the Committee

Ministry of Economic Development of the Russian Federation registers a resident

### **REQUIREMENTS TO THE RESIDENTS**

### **INVESTOR**





Registration in the town of Pikalevo



Availability of an investment project



Not a town-forming enterprise

### **INVESTMENT PROJECT**





### **TYPES OF ACTIVITIES (CAN BE EXTENDED)**

- Crop production, animal husbandry
- Extraction of sand, clay, stone
- Production of food and beverages
- Production of textile goods, clothing, leather
- Wood processing, production of paper, furniture, wood products
- Printing industry, chemistry
- Production of metallic, rubber, plastic and other products
- Provision of food, beverages and accommodations
- Vehicle service

### **PROJECTS EVALUATION CRITERIA**



### Level of financial sustainability of a project

- 2 points financing is confirmed by documents for the whole implementation period
- 1 point financing is confirmed by documents for the first year of implementation
- 0 points financing is not confirmed by documents

### Availability of infrastructure

2 points for each facility	—	all necessary infrastructure is available
1 point for each facility	—	required infrastructure is planned to be constructed/reconstructed
0 points	_	infrastructure is not available and not planned

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### Correspondence of capital construction facilities to the land-use planning documents

- 2 points documents correspond
- 1 point documents do not correspond, but it is possible to change them
- 0 points documents do not correspond and it is impossible to change them

## Availability of labour force

0 points — lack of labour force

### Marketing strategy development

- 1 point availability of marketing strategy
- 0 points lack of marketing strategy



#### Land resources/real estate

- 2 points availability of a land plot/real estate corresponding to the declared activity
- 1 point availability of a land plot/real estate not corresponding to the declared activity, but it is possible to make them correspond
- 0 points a land plot/real estate do not correspond to the declared activity and it is impossible to make them correspond

### An application for conclusion of an agreement is accepted if 9 points are received

### **TERRITORY OF ADVANCED DEVELOPMENT PIKALEVO**



### **PIKALEVO INDUSTRIAL PARK**



#### Location

Behind Obrino residential area, the town of Pikalevo, Boksitogorsky district, Leningrad region



### **Total area** 15.9 ha

**Type of ownership** Regional



Distance to St. Petersburg Ring Road 244 km

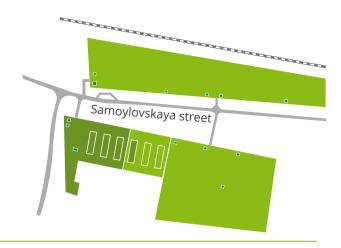
**Distance to a paved road** 0 km



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**Distance to a regional road** 1 km

2	Distance	to	а	railway
2	1 km			





#### MANAGEMENT COMPANY: LENREGINNOVATIONS JSC

Legal address: 12 Gornyakov street, the town of Pikalevo, Boksitogorsky district, Leningrad region, 187602

Contact person: Alexey Afonin (Project Office Manager of Lenreginnovations JSC)

Phone: +7 (921) 797-20-27, +7 (812) 644-01-24

E-mail: afonin@ialr.ru, www.lenoblinvest.ru

1	Types of purchase	Buildings         Sale: 55-65 thousand rubles/m²         Rent: from 180 rubles/m²         Land plots available for construction of buildings (6.1 ha), connection to utilities is available         Preliminary sublease rate for a part of a land plot for the period of design and construction of a facility: 11.26 rubles/ m² per year.         Preliminary redemption value for a newly formed land plot purchased by a resident from the Administration of Pikalevo for 15% of cadastral value: 660 rubles/m².         1st phase of construction (2.13 ha) Implemented       2nd phase of construction (1.19 ha) Implementation period: 4 <sup>m</sup> quarter of 2020
		3 finished buildings with engineering support3 buildings with engineering supportParameters of a building: 60x18 m, height – 10 mParameters of a building: 60x18 m, height – 10 m
2	Land category	Residential land
3	Type of permitted use	For placement of an industrial park
4	Hazard class	4, 5
5	Туре	Greenfield, brownfield
6	Description	Specialization of the park: industrial. Main activities of the residents: light industry, construction materials, other production plants of 4 and 5 hazard classes.
7	Water supply	Capacity – 550 m³/day, available capacity – 498 m³/day. Source – external water supply utility.
8	Waste water disposal	External waste water treatment plants
9	Electricity	Electric power – 1.2 MW (planned to be increased up to 8.2 MW)
10	Gas supply	Capacity – 3,000 m³/hour, available capacity – 2,522 m³/hour
11	Heat supply	Capacity – 3.4 Gcal/hour, available capacity – 1.2 Gcal/hour, own boiler house

#### I AND PLOT AND INDUSTRIAL NON-RESIDENTIAL **BUILDING LOCATED AT THE LAND PLOT**

#### Location

6 Kommunalniv proezd, the town of Pikalevo. Boksitogorsky district, Leningrad region



**Total area** 0.8105 ha



Type of ownership Private

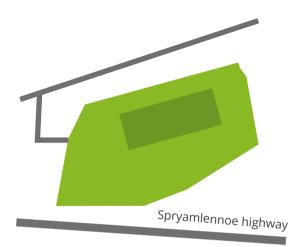
- **Distance to St. Petersburg Ring Road** 270 km
- Distance to a paved road 0 km (direct access to the paved subject)



Distance to a regional road 5 km



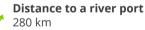
Distance to a railway 0.5 km



Distance to a railway station 1 km – Pikalevo



**Distance to a seaport** 200 km



280 km

Distance to the airport

#### NORD COMPANY LLC

Igor Stepanchenko (Executive Director), phone: +7 (921) 860-51-19, e-mail: stepanchenko@nordcompany.ru Office: +7 (812) 77-77-988, e-mail: mail@nordcompany.ru

1	Types of purchase	<u>Rent:</u> 200,000 rubles per month for a building <u>Sale:</u> 40,000,000 rubles for a building
2	Land category	Residential land
3	Type of permitted use	For placement of industrial enterprises
4	Hazard class	1, 2, 3, 4, 5
5	Туре	Brownfield
6	Description	The land plot with cadastral number 47:19:0102006:67 includes a production facility with cadastral number 47:19:0102006:1381, area – 1,488 m <sup>2</sup> , ceiling height – 10–12 m, 1 floor. Metal structures used to be produced there, an overhead crane with capacity of up to 5 tonnes is available. Electricity, water supply, sewage, gas boiler house, water underfloor heating. Driveways and a site at the adjacent area are asphalted. A driveway for vehicles of any size, fenced, developed area.
7	Water supply	0.172 thousand m³/year
8	Waste water disposal	0.232 thousand m³/year
9	Electricity	Maximum capacity – 170 kW, voltage – 0.4 kV. Additional power capacity is not available.
10	Gas supply	52.957 thousand m³/year
11	Heat supply	Gas boiler house, capacity – 0.1548 Gcal/hour. Water underfloor heating.

#### **PRODUCTION AND WAREHOUSE COMPLEX PIKALEVO**

#### Location

Pikalevskoe Predpriyatie Stroymontazh, Vologodskoe highway, the town of Pikalevo, Boksitogorsky district, Leningrad region



**Total area** 

3.4377 ha

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Type of ownership Private

Distance	to St.	Petersburg	Ring	Road
260 km				



Distance to a paved road 0 km to a local road (on the border of the site), 0.9 km to a highway road



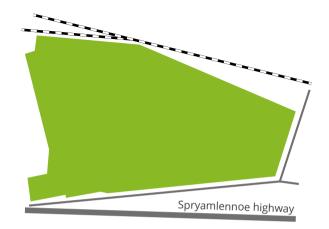
Distance to a regional road 1 km



Distance to a railway 0 km – a railway line and a crane at the site

#### SEVZAPMETALLURGMONTAZH TRUST, CISC

Dmitry Mashanin, phone: +7 (952) 287-31-33, +7 (812) 372-50-70 ext. 1024, e-mail: mashanin@gknordest.ru Rent issues: Igor Samsonov, CEO at NordEst Phone: +7 (921) 938-91-97, e-mail: samsonov@gknordest.ru



Distance to a railway station 0.84 km



**Distance to a seaport** 280 km



Distance to a river port



Distance to the airport

1	Types of purchase	Sale of the property complex (including a land plot and a building): 38,000,000 rubles
2	Land category	Residential land
3	Type of permitted use	Depends on buildings and facilities (according to a document)
4	Hazard class	4, 5
5	Туре	Brownfield
6	Description	Owned land plot with cadastral number 47:19:0102003:32.         The following facilities are located at the land plot:         - an administrative building, area - 634.3 m <sup>2</sup> - a production facility No. 1, area - 2981.4 m <sup>2</sup> - a material warehouse, area - 263 m <sup>2</sup> - a block of garages, area - 113.8 m <sup>2</sup> - a garage box for motor vehicles, area - 317.7 m <sup>2</sup> - a production facility No. 2, area - 1,777 m <sup>2</sup> - a nelectrical substation, area - 263.7 m <sup>2</sup> - a material warehouse, area - 263.7 m <sup>2</sup> - a material warehouse, area - 263.7 m <sup>2</sup> - a material warehouse, area - 263.7 m <sup>2</sup> - a material warehouse, area - 864.2 m <sup>2</sup> - a smithy, area - 51.1 m <sup>2</sup> - a block of garages with control unit, area - 330.8 m <sup>2</sup> - an additional production complex, area - 222 m <sup>2</sup> Area of the office premises is 634.3 m <sup>2</sup> . Area of the warehouse premises is 7221.8 m <sup>2</sup> . Ceiling height is 8.7 m. According to the site plan draft, the site refers to production area - placement of textile enterprises.
7	Water supply	Connection is available. Today all utilities are disconnected, because they are not required. If necessary, all utilities can be easily restored to the required extent. Distance from the site to a connection point – 0.6 km.
8	Waste water disposal	Connection is available. Today all utilities are disconnected, because they are not required. If necessary, all utilities can be easily restored to the required extent. Distance from the site to a connection point – 0.75 km.
9	Electricity	Connection is available. There is no official contract on electricity, there is an electrical substation at the land plot, transformers require recovery.
10	Gas supply	Connection is available. Today all utilities are disconnected, because they are not required. If necessary, all utilities can be easily restored to the required extent. About 2.5 km to Pikalevo gas distribution station. Distance from the site to a connection point – 0.3 km.
11	Heat supply	Connection is available. Today all utilities are disconnected, because they are not required. If necessary, all utilities can be easily restored to the required extent. Connection point is located at the border of the site.

## PRODUCTION AND LOGISTICS CENTRE IN PIKALEVO



#### Location

5, 7, 9 Obrinskaya street, the town of Pikalevo, Boksitogorsky district, Leningrad region

#### Total area

2.5 ha, the territory can be expanded: by 2.4 ha to the North-West (1–3 hazard class); by 21 ha (4, 5 hazard class)



**Type of ownership** Private

<b>Distance to St. Petersburg Ring Road</b> 250 km
250 km

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Distance to a paved road 0.01 km

<b>Distance to</b>	а	regional	road
0.7 km			

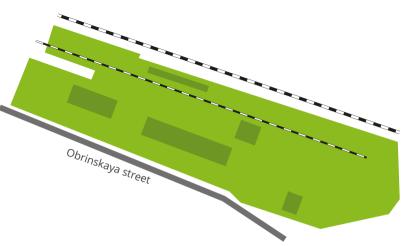


Distance to a railway

0 km – two dead-end sidings, distance – 184 m and 199 m (in the territory of the site)

#### **DMITRY BELYAEV (INDIVIDUAL ENTREPRENEUR)**

**Phone:** +7 (921) 743-70-82, +7 (81366) 400-67 **E-mail:** belyaev150259@mail.ru





**Distance to a railway station** 2 km – Pikalevo-2



**Distance to a seaport** 280 km



**Distance to a river port** 260 km



**Distance to the airport** 280 km

1	Types of purchase	<u>Rent</u> ; 50 rubles per 1 m² (a land plot with buildings) <u>Sale:</u> 5,000 rubles per 1 m² (a land plot with buildings)
2	Land category	Residential land
3	Type of permitted use	For placement of warehouses. For placement of roads and their structural units.
4	Hazard class	4, 5
5	Туре	Brownfield
6	Description	<ul> <li>a dead-end siding consisting of two tracks, length - 199 and 184 running metres (27 railway carriages) (383 running metres)</li> <li>an amenity building (21 m<sup>2</sup>)</li> <li>a covered storehouse (6.4 x 53 m, height - 3.5 m) (370 m<sup>2</sup>)</li> <li>a material warehouse with overpass, height - 1 m (2036.8 m<sup>2</sup>)</li> <li>a land plot for use of a warehouse with overpass (2688.51 m<sup>2</sup>)</li> <li>a covered storehouse (18 x 12 m, height - 4.3 m) (191.8 m<sup>2</sup>)</li> <li>an unsheltered material warehouse, cadastral number 47:19:0103002:10 (2,122 m<sup>2</sup>)</li> <li>a covered storehouse (70 x 12 m, height - 5 m) (859.9 m<sup>2</sup>)</li> <li>a land plot for use of a warehouse, cadastral number 47:19:0103002:31 (2,798 m<sup>2</sup>)</li> <li>a land plot for placement of a building materials warehouse, cadastral number 47:19:0103002:50 (1,839 m<sup>2</sup>)</li> <li>a land plot for placement of a building materials warehouse, cadastral number 47:19:0103002:50 (1,839 m<sup>2</sup>)</li> <li>a land plot for placement of a building materials warehouse, cadastral number 47:19:0103002:50 (1,839 m<sup>2</sup>)</li> <li>a land plot for placement of a building materials warehouse, cadastral number 47:19:0103002:50 (1,839 m<sup>2</sup>)</li> <li>a land plot for placement of a building materials warehouse, cadastral number 47:19:0103002:52 (4,894 m<sup>2</sup>)</li> <li>a land plot for placement of a ccess to an unsheltered warehouse for building material, cadastral number 47:19:0103002:52 (4,894 m<sup>2</sup>)</li> <li>a land plot for placement of a building materials and material assets, cadastral number 47:19:0103002:52 (4,894 m<sup>2</sup>)</li> <li>a land plot for placement of a building materials warehouse, cadastral number 47:19:0103002:48 (253 m<sup>2</sup>)</li> <li>a land plot for placement of a building materials warehouse, cadastral number 47:19:0103002:48 (253 m<sup>2</sup>)</li> <li>a land plot for placement of a building materials warehouse, cadastral number 47:19:0103002:49 (1,674 m<sup>2</sup>)</li> <li>a land plot for placement of a railway (920 m<sup>2</sup>)</li> <li>a site for bulk materials unloading, capacity - 5 open wagons</li></ul>
7	Water supply	A well, availability of connection to a technological sluice. It is planned to construct water supply units (2.9856 km) with a water metering device.
8	Waste water disposal	Connection to central sewage is available. Distance to a connection point – 0.5 km. It is planned to construct waste water disposal units (length – 1.862 km) with a sewing pumping station (productivity – 3.1 litres per second) and storm water treatment facilities (productivity – 130 litres per second).
9	Electricity	Capacity – 160 kW, technical conditions for 100 kW are available. Existing power supply capacity – 2.2 MW, increase is possible if additional technical conditions for technological connection by Lenenergo are fulfilled. It is planned to construct 10 kV power line, length of the line – 0.434 km from substation 35/10 kV Obrino to a modular package transformer substation, capacity – 2x1,250 kVA, voltage – 10/04 kV.
10	Gas supply	Connection to a medium pressure gas pipeline is available. Distance from the site to a connection point – 2.5 km. It is planned to construct a medium pressure gas pipeline with total length 2.5571 km.
11	Heat supply	Central heating, capacity – 0.099 Gcal

#### **DEVELOPMENT OF QUARRY OF PIKALEVSKY CEMENT, CSIC**



#### Location

Between a part of a federal road B, the town of Pikalevo, Boksitogorsky district, Leningrad region



Total area 55.2 ha



Type of ownership Unallocated state land

<b>Distance to St. Petersburg Ring Road</b> 260 km
260 km

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Distance to a paved road 0 km



Distance to a regional road 2 km



Distance to a railway 0.2 km





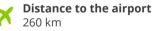
Distance to a railway station 0.2 km – Fabrichnaya



Distance to a seaport 270 km



Distance to a river port 270 km



ADMINISTRATION OF BOKSITOGORSKY MUNICIPAL DISTRICT: Alexander Vasiliev: +7 (81366) 216-56

Sergey Nikitin: +7 (81366) 244-92

ADMINISTRATION OF THE TOWN OF PIKALEVO: Elena Travnikova: +7 (81366) 411-65, pikstroi@yandex.ru Elena Semenova: +7 (81366) 43-760, arhitektor pikalevo@mail.ru

1	Types of purchase	Rent: from 9,417,120 rubles per year to 19,000,000 rubles per year (depending on a type of a production plant) Sale: 141,000,000 rubles, redemption price – 15% (21,263,868 rubles) (when construction is finished)
2	Land category	Residential land
3	Type of permitted use	For extraction and development of minerals
4	Hazard class	3, 4, 5
5	Туре	Greenfield
6	Description	The site is located at the land plots with cadastral numbers: 47:19:0108002:135 (64,227 m <sup>2</sup> ) 47:19:0108002:137 (93,308 m <sup>2</sup> ) 47:19:0108003:47 (394,115 m <sup>2</sup> )
7	Water supply	Connection is available. Distance from the site to a connection point – 4 km.
8	Waste water disposal	Connection is available. Distance from the site to a connection point – 4 km.
9	Electricity	Connection is available. Distance from the site to a connection point – 4 km (substation No. 112), 2 km (Rudnik substation).
10	Gas supply	Connection is available. Distance from the site to Pikalevo gas distribution station – 4 km.
11	Heat supply	Construction of a local heat source is required

#### OFFICE AND INDUSTRIAL BUILDINGS

#### I ocation

76 Leningradskoe highway, the town of Pikalevo, Boksitogorsky district, Leningrad region



**Total area** 3.2171 ha

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Type of ownership Municipal

<u> </u>	Distance to	St.	Petersburg	Ring Road
	260 km		-	-

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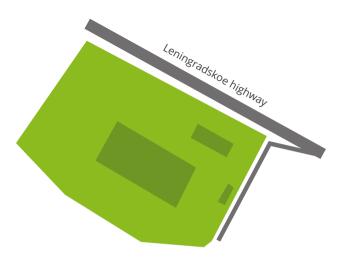
Distance to a paved road 0 km

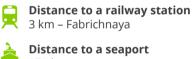


Distance to a regional road 7 km – A-114



Distance to a railway 1 km





Distance to a seaport 270 km



Distance to a river port

Distance to the airport 260 km

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1	Types of purchase	Land plot         Rent: from 327,000 rubles per year to 653,000 rubles per year (depending on a type of a production plant)         Sale: 1,858,518 rubles         Buildings         Rent: 3,486,800 rubles per year (758 rubles per year for 1 m²)         Sale: at market value after evaluation
2	Land category	Residential land
3	Type of permitted use	For placement and maintenance of road transport facilities and road facilities
4	Hazard class	1, 2, 3, 4, 5
5	Туре	Brownfield
6	Description	The following facilities are located at the land plot with the cadastral number 47:19:0108004:4: - a building (a non-residential building, garages and a smithy), cadastral number 47:19:0108004:49, area – 1450.8 m <sup>2</sup> , constructed in 1974 - a building (a non-residential building, a garage), 1 floor, cadastral number 47:19:0108004:53, area – 100.1 m <sup>2</sup> , constructed in 1900 - a building (a non-residential building, an administrative building), 1 floor, reinforced concrete walls, cadastral number 47:19:0108004:44, area – 1219.3 m <sup>2</sup> , constructed in 1985 - a building (a non-residential building, a car wash), 2 floors, brick walls, cadastral number 47:19:0108004:48, area – 548.7 m <sup>2</sup> , constructed in 1980 - a building (a non-residential building, a checkpoint), 1 floor, brick walls, cadastral number 47:19:0108004:45, area – 45 m <sup>2</sup> , constructed in 1980 - a building (a non-residential building, an entrance checkpoint), 1 floor, brick walls, cadastral number 47:19:0108004:46, area – 33 m <sup>2</sup> , constructed in 1980
7	Water supply	Main water supply system
8	Waste water disposal	Main waste water disposal system
9	Electricity	Main electricity supply system
10	Gas supply	Connection is available from Pikalevo gas distribution station, distance from the site to a connection point – 1 km.
11	Heat supply	Main heat supply system

#### A LAND PLOT FOR CASTING

### Location

1 Spryamlennoye highway, the town of Pikalevo, Boksitogorsky district, Leningrad region



1.10 ha

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Type of ownership Private

<u> </u>	<b>Distance to St. Petersburg Ring Road</b> 245 km
	245 km

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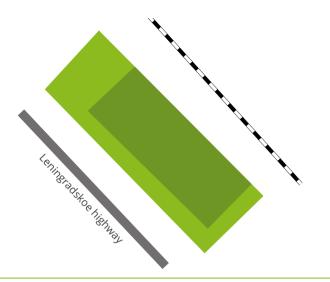
Distance to a paved road 0.33 km

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Distance to a regional road 11 km – A-114



Distance to a railway 0.4 km





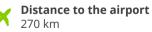
Distance to a railway station Distance co a3.5 km – Pikalevo-2



Distance to a seaport 280 km



Distance to a river port 270 km



PIKALEVSKY GLINOZEMNY ZAVOD LLC

Natalia Isakova (Property Management Department) Phone: +7 (81366) 94-276, e-mail: Nlsakova@pglz.ru

1	Types of purchase	<u>Rent:</u> Land plot: 21,075 rubles per month (252,905 rubles per year with VAT) Building: 2174.29 rubles per 1 m <sup>2</sup>
2	Land category	Residential land
3	Type of permitted use	For placement of industrial facilities
4	Hazard class	2, 3, 4, 5
5	Туре	Brownfield
6	Description	The following facilities are located at the land plot with the cadastral number 47:19:0102002:5: - a mechanical repair department, area – 7480.2 m <sup>2</sup> , 3 floors, non-residential, height – 15.22 m, constructed in 1976 - a site, area – 1,980 m <sup>2</sup> , covered with concrete, constructed in 1964 - gas pipeline of foundry production, length – 45 running metres, pipes – steel 89 mm, constructed in 1988
7	Water supply	Technical water supply – 40,000 m³/year, drinking water supply – 5,000 m³/year
8	Waste water disposal	Technical waste water disposal – 40,000 m³/year, domestic waste water disposal – 10,000 m³/year
9	Electricity	Capacity – 5.8 MW, stationary transformer substation
10	Gas supply	Connection is available from the gas distribution station of Pikalevsky Cement LLC, 0.5 km away
11	Heat supply	Capacity – 10 Gcal/hour

#### FORMER REPAIR FACILITY



#### Location

1 Spryamlennoye highway, the town of Pikalevo, Boksitogorsky district, Leningrad region



5.9 ha

Type of ownership Private

<b>Distance to St. Petersburg Ring Road</b> 245 km
245 km

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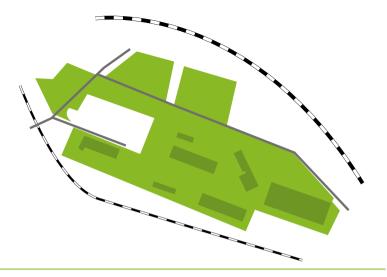
Distance to a paved road 0.1 km

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Distance to a regional road 11.3 km



Distance to a railway 0.27 km





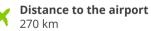
Distance to a railway station 2.6 km – Pikalevo-2



Distance to a seaport 280 km



Distance to a river port 270 km



#### PIKALEVSKY GLINOZEMNY ZAVOD LLC

Natalia Isakova (Property Management Department) Phone: +7 (81366) 94-276, e-mail: Nlsakova@pglz.ru

1	Types of purchase	<u>Rent:</u> Land plot: 460,197 rubles per month (with VAT) Building: 1349.58 rubles for 1 m <sup>2</sup> per year (with VAT)
2	Land category	Residential land
3	Type of permitted use	Depends on the territory of the industrial site
4	Hazard class	1, 2, 3, 4, 5
5	Туре	Brownfield
6	Description	The following facilities are located at the land plot with the cadastral number 47:19:0102002:27: - a material warehouse; a garage box with 8 sections, area – 1246.8 m <sup>2</sup> , 1 floor, non-residential - a mechanical repair department, area – 6350.5 m <sup>2</sup> , 2 floors, non-residential - a garage, area – 673.5 m <sup>2</sup> , 1 floor, non-residential, height – 5.16 m - a garage box with 6 sections, area – 483 m <sup>2</sup> , 1 floor, non-residential - a repair shop with a household building, area – 1296.8 m <sup>2</sup> , 2 floors, non-residential - a metalwork shop, area – 858.2 m <sup>2</sup> , 1 floor, non-residential - a mechanical department, construction trailers, area – 1059.8 m <sup>2</sup> , 2 floors, non-residential
7	Water supply	Connection can be provided from a neighbouring land plot or a well can be drilled
8	Waste water disposal	Local waste water treatment facilities are required
9	Electricity	Capacity – 0.2 MW, planned capacity – 0.5 MW. A transformer substation 1 MVA in close proximity, not loaded.
10	Gas supply	No
11	Heat supply	Connection can be provided from a neighbouring land plot or a local heat source can be constructed

#### WAREHOUSE FACILITIES



Location

Land plot 26, Spryamlennoye highway, the town of Pikalevo, Boksitogorsky district, Leningrad region



Total area 0.15 ha

Type of ownership Private

<u> </u>	<b>Distance to St. Petersburg Ring Road</b> 245 km
	245 km



Distance to a paved road 0.05 km

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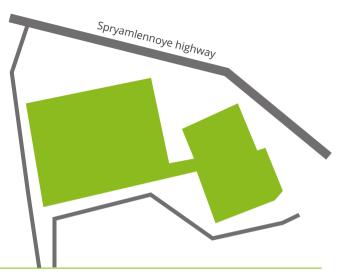
Distance to a regional road 4 km



Distance to a railway 0.6 km

#### PIKALEVSKY GLINOZEMNY ZAVOD LLC

Natalia Isakova (Property Management Department) Phone: +7 (81366) 94-276, e-mail: Nlsakova@pglz.ru





Distance to a railway station 3.4 km – Pikalevo-2



Distance to a seaport 280 km



Distance to a river port 270 km



Distance to the airport

1	Types of purchase	Land plot <u>Rent:</u> 70.22 rubles for 1 m <sup>2</sup> per year (with VAT) <u>Sale:</u> negotiable Building <u>Rent:</u> 1349.58 rubles for 1 m <sup>2</sup> per year (with VAT) <u>Sale:</u> negotiable
2	Land category	Residential land
3	Type of permitted use	For maintenance of warehouses
4	Hazard class	4, 5
5	Туре	Brownfield
6	Description	The following facilities are located at the land plot with the cadastral number 47:19:0101025:65: - a container warehouse; area – 285.2 m <sup>2</sup> ; 1 floor; non-residential; ceiling height inside – 4.6 m; constructed in 1992 - a vegetable storehouse with a household extension; area – 668.9 m <sup>2</sup> ; 1 floor; non-residential; ceiling height inside – 5.1 m; constructed in 1966
7	Water supply	Drilling of a well is required
8	Waste water disposal	Local waste water treatment facilities are required
9	Electricity	Capacity – 0.02 MW
10	Gas supply	No
11	Heat supply	Connection can be provided from a neighbouring land plot or a local heat source can be constructed

#### **BOLSHOY DVOR**



#### Location

To the north of Galichno-Kharchevni road. the town of Pikalevo, Boksitogorsky district, Leningrad region



Total area 7.8 ha



Type of ownership Unallocated state land



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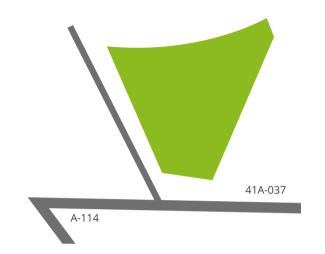
Distance to a paved road 0 km



Distance to a regional road 0 km – Galichno-Kharchevni 41K-036



Distance to a railway 6 km







Distance to a seaport 270 km



Distance to a river port

Distance to the airport 270 km

ADMINISTRATION OF BOKSITOGORSKY MUNICIPAL DISTRICT: Alexander Vasiliev: +7 (81366) 216-56

Sergey Nikitin: +7 (81366) 244-92

ADMINISTRATION OF THE TOWN OF PIKALEVO: Elena Travnikova: +7 (81366) 411-65, pikstroi@yandex.ru Elena Semenova: +7 (81366) 43-760, arhitektor pikalevo@mail.ru

1	Types of purchase	Rent: from 1,330,680 rubles per year to 2,661,360 rubles per year (depending on the type of a production plant) Sale: 3,004,677 rubles (when construction is finished)
2	Land category	Forest land
3	Type of permitted use	Conversion to industrial land is required
4	Hazard class	1, 2, 3, 4, 5
5	Туре	Greenfield
6	Description	The site is located within the borders of the cadastral quarter 47:18:0134001
7	Water supply	Connection is not available. Drilling of a well is required.
8	Waste water disposal	Connection is not available. Local waste water treatment facilities are required.
9	Electricity	Connection is available. Distance from the site to a connection point – 10 km (substation No. 112), 8 km (Rudnik substation).
10	Gas supply	Connection is available from Pikalevo gas distribution station. Distance from the site to a connection point – 9 km.
11	Heat supply	Connection is not available. Construction of a local heat source is required.

#### **PENOBETON-PIKALEVO**

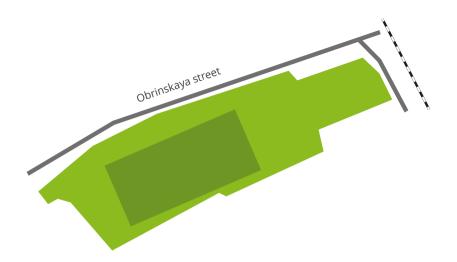
### Location

2 Obrinskaya street, the town of Pikalevo, Boksitogorsky district, Leningrad region

#### Total area 23ha

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Type of ownership Private



**Distance to St. Petersburg Ring Road** 250 km

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Distance to a paved road 0.05 km

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Distance to a regional road 0.25 km – A-114

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Distance to a railway 0.2 km

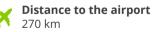




Distance to a seaport 280 km



Distance to a river port 250 km



#### **PENOBETON-PIKALEVO LLC**

Alexey Ponomarev (Technical Director) Phone: +7 (921) 792-71-87, e-mail: ale-ponom@mail.ru

1	Types of purchase	Sale of the property complex (including a land plot and a building): 60,000,000 rubles	
2	Land category	Land designated for industrial, power generation, transport, telecommunications, radio-broadcasting, television broadcasting, space industry, national defence and security use and land with other special designated uses	
3	Type of permitted use	For placement of industrial facilities; for placement of warehouses	
4	Hazard class	3, 4, 5	
5	Туре	Brownfield	
6	Description	The site is located at the land plots with cadastral numbers: 47:19:0103001:3, 47:19:0103001:66, 47:19:0103001:65. A factory is located at the site, area of the factory – 4,320 m <sup>2</sup> , dimensions – 45x96 m, two-aisle building. Metal frame/sandwich panels. 3 overhead cranes 5 tonnes each, an entrance checkpoint: 6x6 m, brick; office building – 80 m <sup>2</sup> , 1 floor, brick. Reinforced concrete fence across the territory of the factory, height – 2.5 m.	
7	Water supply	Capacity – 37,000 m³/year, unused capacity – 100,000 m³/year. Own well.	
8	Waste water disposal	Capacity – 37,000 m³/year	
9	Electricity	Capacity – 0.93 MW. Two power lines. A substation – 10/0.4 kV, 630 kVA.	
10	Gas supply	Capacity – 3,000,000 m <sup>3</sup> /year. Medium pressure gas pipeline. Own gas pipeline. Gas distribution station in the territory of the factory.	
11	Heat supply	Own built-in boiler house, 2 boilers 550 kW each, a steam generator – 3,400 tonnes of steam per hour	

### STROYTREST, LLC



#### Location

Land plot 3, Spryamlennoe highway, the town of Pikalevo, Boksitogorsky district, Leningrad region

### Total area

11.4 ha

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**Type of ownership** Private

<b>Distance to St. Petersburg Ring Road</b> 250 km
250 km

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**Distance to a paved road** 0 km

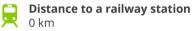


**Distance to a regional road** 12 km – A-114

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**Distance to a railway** 0 km







**Distance to a seaport** 280 km



**Distance to a river port** 250 km



#### STROYTREST LLC

Evgeniy Melikhov Phone: +7 (999) 200-00-06, e-mail: egobj@mail.com

1	Types of purchase	Sale of the property complex (including a land plot and a building): 60,000,000 rubles
2	Land category	Residential land
3	Type of permitted use	For use aimed at operation and maintenance of facilities for production of building products and structures
4	Hazard class	3, 4, 5
5	Туре	Brownfield
6	Description	The following facilities are located at the land plot with the cadastral number 47:19:0102006:13: - a warehouse for reinforcement steel, 47:19:0000000:397, non-residential, 1 floor, area – 1525.2 m <sup>2</sup> - a molding shop. No. 2 with domestic premises and an extension, cadastral number 47:18:0000000:347 k, non-residential, 1 floor, area – 1,113 m <sup>2</sup> - a concrete mixing shop, cadastral number 47:19:000000:625, non-residential, 1 floor, area – 1,113 m <sup>2</sup> - a water pumping station, cadastral number 47:19:0000000:625, non-residential, 1 floor, area – 58.7 m <sup>2</sup> - a nusheltered warehouse for finished goods, cadastral number 47:19:0000000:525, non-residential, 1 floor, area – 58.7 m <sup>2</sup> - a quater pumping station for water reuse, cadastral number 47:19:0000000:527, non-residential, area – 7913.1 m <sup>2</sup> - a garage for motor vehicles, cadastral number 47:19:0000000:528, non-residential, area – 2,052 m <sup>2</sup> - a depot, cadastral number 47:19:0000000:527, non-residential, 1 floor, area – 2,052 m <sup>2</sup> - a andministrative building/plant management, cadastral number 47:19:0000000583, non-residential, area – 2,052 m <sup>2</sup> - a carpenter's shop with warehouses, cadastral number 47:19:0102006:528, non-residential, area – 802.8 m <sup>2</sup> - a carpenter's shop with warehouses, cadastral number 47:19:0102006:828, non-residential, area – 802.8 m <sup>2</sup> - a light post production facility with an administrative building, cadastral number 47:19:0000000:2136, non-residential, 1-2 floors, area – 1644.1 m <sup>2</sup> - support services/a reinforcement steel shop, 47:18:0102006:833, non-residential, 1 floor, area – 53.3 m <sup>2</sup> - a congressor facility, cadastral number 47:19:0102006:833, non-residential, 1 floor, area – 253.3 m <sup>2</sup> - a congressor facility, cadastral number 47:19:0102006:833, non-residential, area – 424.7 m <sup>2</sup> - a congressor facility, cadastral number 47:19:0102006:833, non-residential, area – 424.7 m <sup>2</sup> - a congressor facility, cadastral number 47:19:0102006:833, non-residential, area – 281.7 m <sup>2</sup> - a congressor facility, cadastral number 47:
7	Water supply	Connection is available. Today the factory does not operate, so all utilities are disconnected.
8	Waste water disposal	Connection is available. Today the factory does not operate, so all utilities are disconnected.
9	Electricity	1.1 MW. Today the factory does not operate, so all utilities are disconnected.
10	Gas supply	Connection is available. Today the factory does not operate, so all utilities are disconnected.
11	Heat supply	2.56 Gcal/hour. Today the factory does not operate, so all utilities are disconnected.

#### LAND PLOT, 15 HA



#### Location

A land plot between Obrinskaya street and Spryamlennoe highway, the town of Pikalevo, Boksitogorsky district, Leningrad region



**Total area** 15 ha



Type of ownership Unallocated state land

4	<b>Distance to St. Petersburg Ring Road</b> 250 km
	250 km

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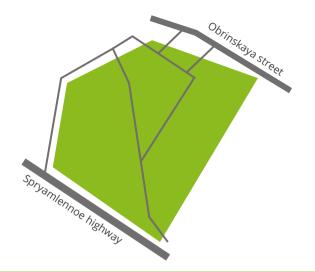
Distance to a paved road 0.05 km

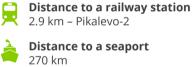


Distance to a regional road 0.25 km – A-114



Distance to a railway 0.2 km





Distance to a seaport



Distance to a river port

Distance to the airport 270 km

ADMINISTRATION OF BOKSITOGORSKY MUNICIPAL DISTRICT: Alexander Vasiliev: +7 (81366) 216-56

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ADMINISTRATION OF THE TOWN OF PIKALEVO: Elena Travnikova: +7 (81366) 411-65, pikstroi@yandex.ru Elena Semenova: +7 (81366) 43-760, arhitektor pikalevo@mail.ru

1	Types of purchase	<u>Rent:</u> 2,559,000 rubles per year <u>Sale:</u> 7,228,575 rubles (when construction is finished)
2	Land category	Residential land
3	Type of permitted use	For placement of storage facilities, logistics centres
4	Hazard class	4, 5
5	Туре	Greenfield
6	Description	The site is located within the borders of the cadastral quarter 47:19:0103001
7	Water supply	Connection is available. Distance from the site to a connection point – 0 km.
8	Waste water disposal	Connection is available. Distance from the site to a connection point – 0 km.
9	Electricity	Connection is available. Distance from the site to a connection point – 0 km.
10	Gas supply	Connection is available. Distance from the site to a connection point – 0 km.
11	Heat supply	Connection is available. Distance from the site to a connection point – 0 km.

#### WORKSHOP BUILDINGS



#### Location

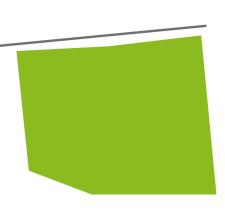
1 Spryamlennoe highway, the town of Pikalevo, Boksitogorsky district, Leningrad region



**Total area** 0.2 ha



**Type of ownership** Private



Spryamlennoe highway

Distance to St. Petersburg Ring Road 260 km



**Distance to a paved road** 0 km – Leningradskoe highway

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**Distance to a regional road** 12 km – A-114



**Distance to a railway** 1 km

#### TIMUR DATUKISHVILI

**Phone:** +7 (921) 329-45-21 **E-mail:** dattim@yandex.ru



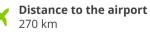
**Distance to a railway station** 1 km – Pikalevo-2



**Distance to a seaport** 290 km



**Distance to a river port** 250 km



FRONT OFFICE FOR INVESTOR RELATIONS OF THE ADMINISTRATION OF LENINGRAD REGION

1	Types of purchase	<u>Rent:</u> 70,000 rubles per month <u>Sale:</u> 3,000,000 rubles
2	Land category	Residential land
3	Type of permitted use	For maintenance of workshop buildings
4	Hazard class	4, 5
5	Туре	Brownfield
6	Description	The following facilities are located at the land plot with cadastral number 47:19:0102006:24: - workshop buildings, cadastral number 47:19:0000000:1943, area – 569.1 m <sup>2</sup> , 1 floor, ceiling height – 4 m, gates – 3 m - a warehouse for equipment, area – 50 m <sup>2</sup> - a garage, cadastral number 47:19:0102006:583, area – 74 m <sup>2</sup> , gates – 4 m, concrete floors
7	Water supply	Connection is available from a neighbouring site. Distance from the site to a connection point – 0.3 km or construction of a local well.
8	Waste water disposal	Connection is available from a neighbouring site. Distance from the site to a connection point – 0.3 km or construction of a local well.
9	Electricity	Capacity – 15 kW
10	Gas supply	Distance from the site to a connection point – 0.8 km
11	Heat supply	Connection is available. Connection cost – 400,000 rubles. A heat pipeline is located nearby. Municipal heating system is disconnected, reconstruction of a heat pipeline is required. Distance from the site to a connection point – 0.02 km.

#### **PRODUCTION FACILITY**

#### Location

1 Spryamlennoe highway, the town of Pikalevo, Boksitogorsky district, Leningrad region

#### 

Total area

2.1875 ha. Can be extended by 2,404 m<sup>2</sup> using a neighbouring plot, can be divided into smaller plots



Type of ownership Private

1	<b>Distance to St. Petersburg Ring Road</b> 260 km
	260 km



Distance to a paved road 0 km – Leningradskoe highway

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Distance to a regional road 12 km – A-114

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Distance to a railway 1 km

#### TIMUR DATUKISHVILI

Phone: +7 (921) 329-45-21 E-mail: dattim@yandex.ru



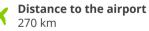




Distance to a seaport 290 km



Distance to a river port 250 km



FRONT OFFICE FOR INVESTOR RELATIONS OF THE ADMINISTRATION OF LENINGRAD REGION

1	Types of purchase	<u>Rent:</u> 500,000–700,000 rubles per month <u>Sale:</u> 35,000,000 rubles
2	Land category	Residential land
3	Type of permitted use	For placement of a production facility
4	Hazard class	4, 5
5	Туре	Brownfield
6	Description	The following facilities are located at the land plot with cadastral number 47:19:0102006:14: - a production department, cadastral number 47:19:0102006:432, area – 1,040 m <sup>2</sup> , ceiling height – 6–7 m, 2 floors, concrete floor, heating, water supply, sewerage, lavatories, office and storage premises, electricity – 300 kW - an administrative building, cadastral number 47:19:0102006:419, area – 395.1 m <sup>2</sup> , 3 floors, heating, water supply, sewerage, electricity – 60 kW - a warehouse for separating and output of finished products, cadastral number 47:19:0102006:430, area – 348 m <sup>2</sup> - a material warehouse and garages for 4 boxes, cadastral number 47:19:0102006:722, area – 370 m <sup>2</sup> - a warehouse for finished products, cadastral number 47:19:0102006:722, area – 370 m <sup>2</sup> - a warehouse for finished products, cadastral number 47:19:0102006:1458, area – 379 m <sup>2</sup> - a production department, cadastral number 47:19:0102006:1535, area – 1,300 m <sup>2</sup> (reconstruction required) - concrete sites (unsheltered warehouses) The territory is mostly concreted, storm sewer. Outdoor lightning. A concrete fence around the perimeter, 5 exit roads, a checkpoint. An entry road for motor vehicles of any size, fenced, developed area. Improvement of the territory (garbage collection, removal of dilapidated buildings and foundations, site planning, restoration of heat, water and power supply, sewerage cleaning, roof repair, etc.).
7	Water supply	Water supply contract is at the conclusion stage
8	Waste water disposal	Water supply contract is at the conclusion stage
9	Electricity	Capacity – 550 kW
10	Gas supply	Distance from the site to a connection point – 0.8 km
11	Heat supply	New connection was made, utilities are available, a contract is expected, not commissioned yet

#### **NOVAYA DEREVNYA**



#### Location

Near Novaya Derevnya residential area, to the southeast from Krugly God shopping mall, the town of Pikalevo, Boksitogorsky district, Leningrad region



**Total area** 5 ha



**Type of ownership** Unallocated state land

Ļ	Distance to St. Petersburg Ring Road	
×.	240 km	

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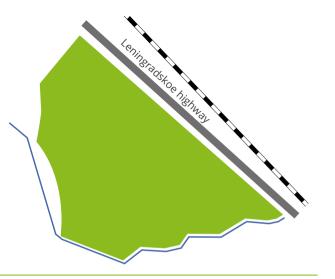
Distance to a paved road 0 km



**Distance to a regional road** 0 km



**Distance to a railway** 1 km





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ADMINISTRATION OF THE TOWN OF PIKALEVO: Elena Travnikova: +7 (81366) 411-65, pikstroi@yandex.ru Elena Semenova: +7 (81366) 43-760, arhitektor\_pikalevo@mail.ru

1	Types of purchase	<u>Rent:</u> from 853,000 rubles per year to 1,706,000 rubles per year (depending on a type of a production plant) <u>Sale:</u> 1,926,075 rubles (when construction is finished)
2	Land category	Residential land
3	Type of permitted use	$\frac{1}{2}$ – agricultural use, public utility services, land plots (territories) of common use. $\frac{1}{2}$ – public and business area (according to land use and development regulations).
4	Hazard class	4, 5
5	Туре	Greenfield
6	Description	The site is located within the borders of the cadastral quarter 47:19:0108002
7	Water supply	Connection is not available. Drilling of a well is required.
8	Waste water disposal	Connection is not available. Local waste water treatment plants are required.
9	Electricity	Connection is available from Pikalevo gas distribution station, distance from the site to a connection point – 4 km (substation No. 112), 3 km (Rudnik substation)
10	Gas supply	Connection is available from Pikalevo gas distribution station, distance from the site to a connection point – 4 km
11	Heat supply	Connection is not available. Construction of a local heat source is required.

## CONTACTS



FRONT OFFICE FOR INVESTOR RELATIONS OF THE ADMINISTRATION OF LENINGRAD REGION

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   Saint Petersburg, Russia
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