




INVEST IN LENINGRAD REGION


INVESTMENT PRESENTATION


LENINGRAD
REGION




Geography and transport infrastructure

 Population –
1.9 million people


 4 seaports

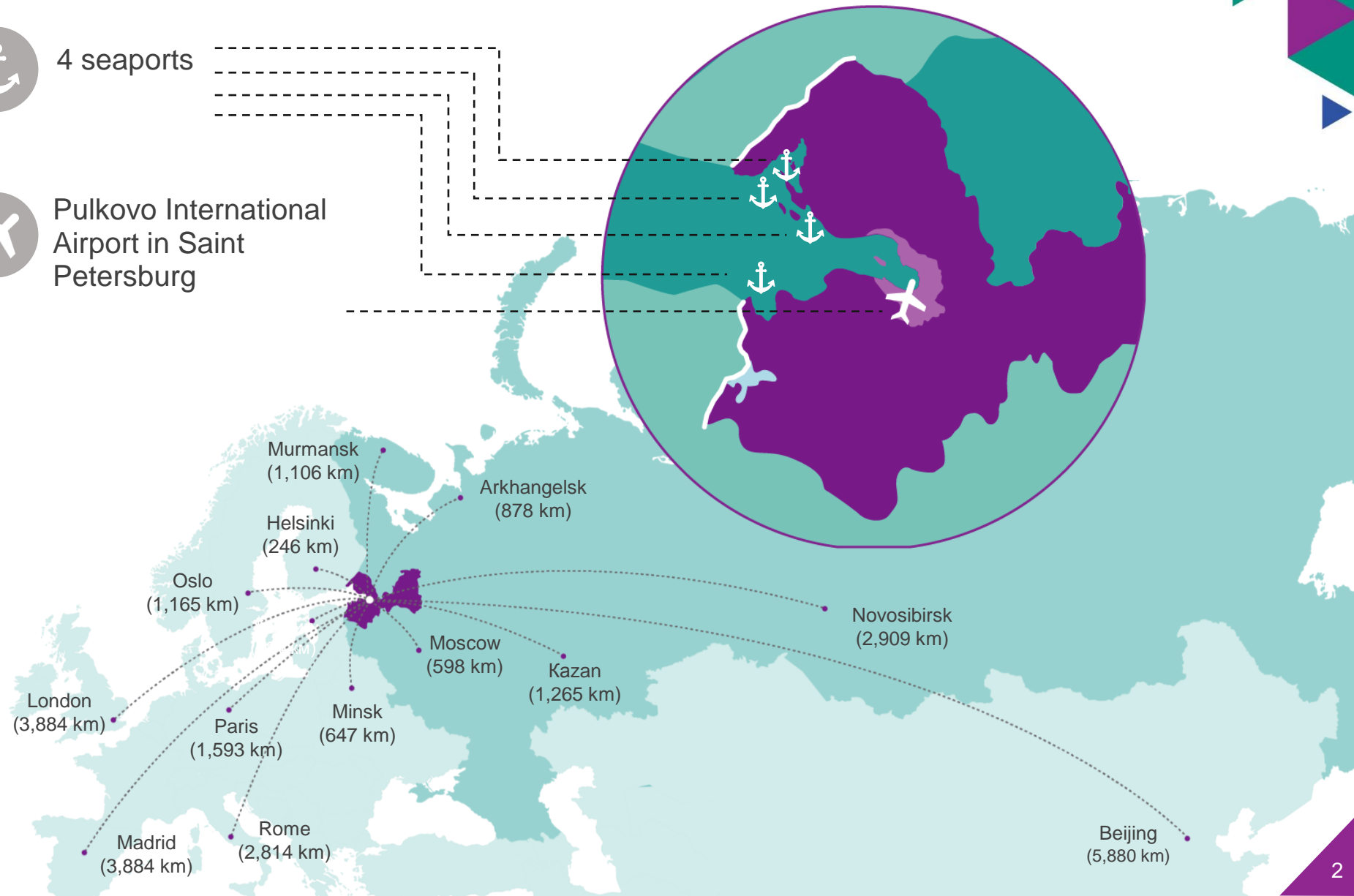
 Area of the region –
83.9 thousand km²

 Pulkovo International
Airport in Saint
Petersburg

 Border with the
European Union
(Finland and Estonia)

 Close proximity
to Saint Petersburg

 Access to
the Baltic Sea



Port infrastructure

Viborg

 **1.2 million tonnes**
cargo turnover (2019)


Primorsk

Project on construction of a multipurpose reloading complex


 **70 million tonnes**
planned cargo turnover


Vysotsk

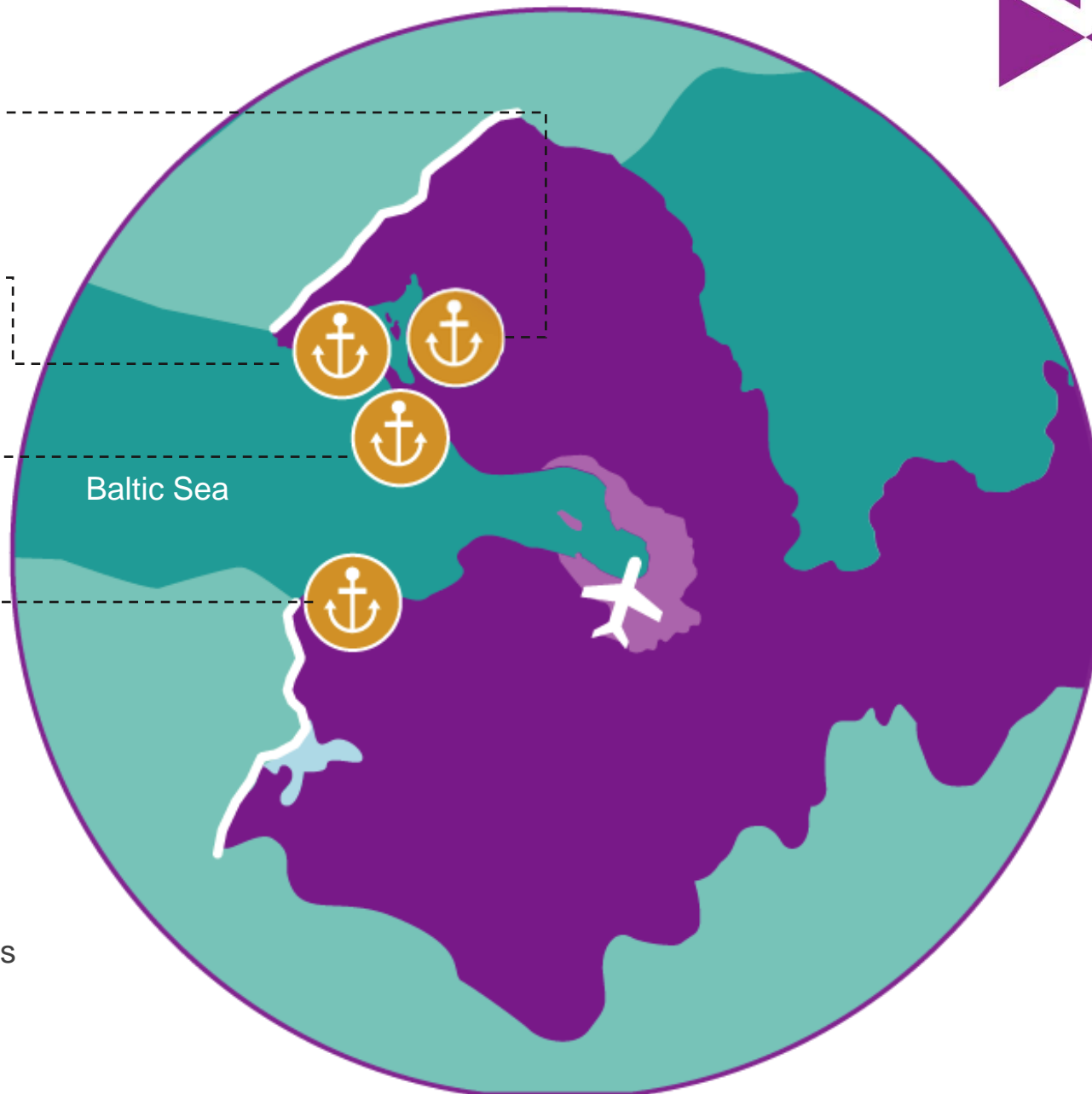
 **19.4 million tonnes**
cargo turnover (2019)

 **3** already operating terminals + **2** terminals under construction

Ust-Luga

 **103.8 million tonnes**
cargo turnover (2019) > **20** cargo categories

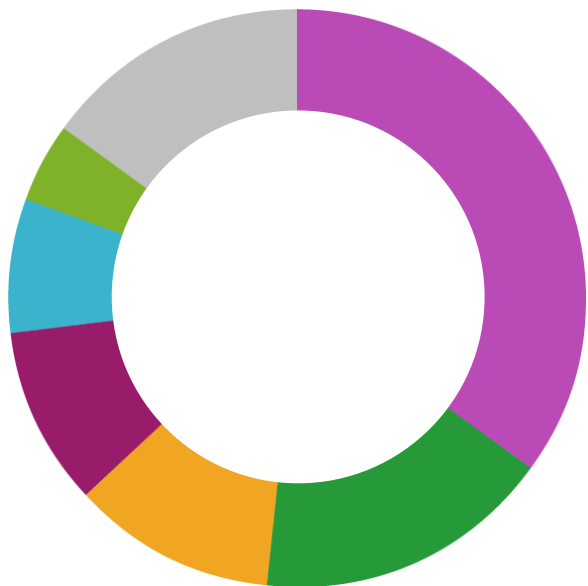
 **12** already operating terminals + **7** terminals under construction





Economy

GRP structure

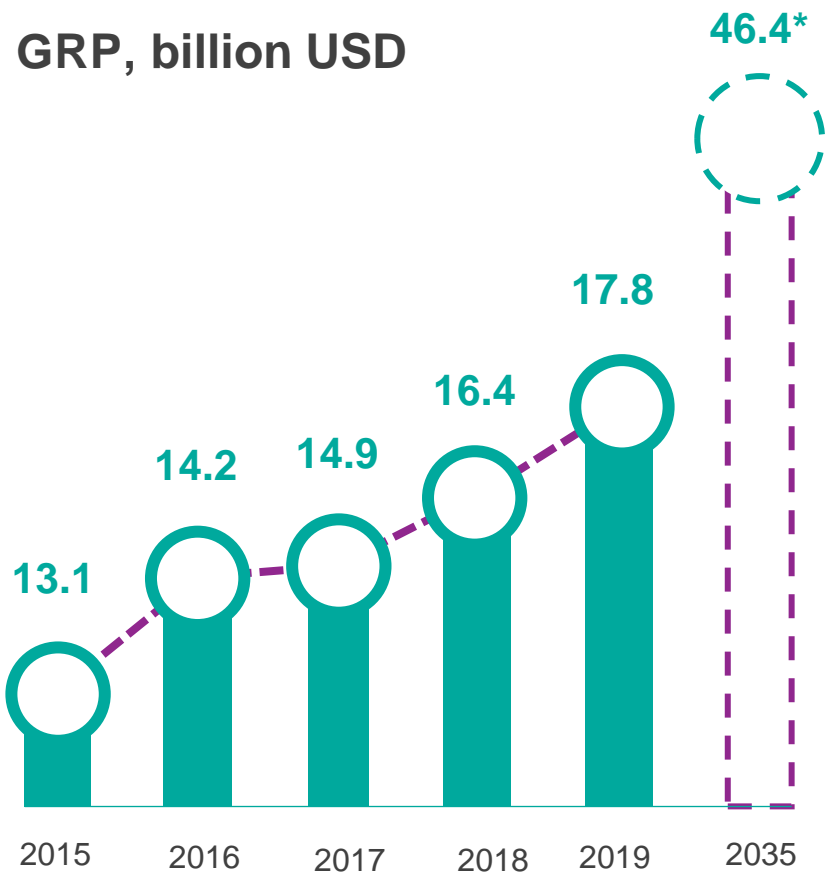


38.1%	Industry
13.2%	Transport and communications
11.0%	Wholesale and retail trade
10.5%	Construction
6.7%	Real estate transactions
4.9%	Agriculture
15.6%	Other



17.8 billion USD
GRP in 2019
(according to estimates)

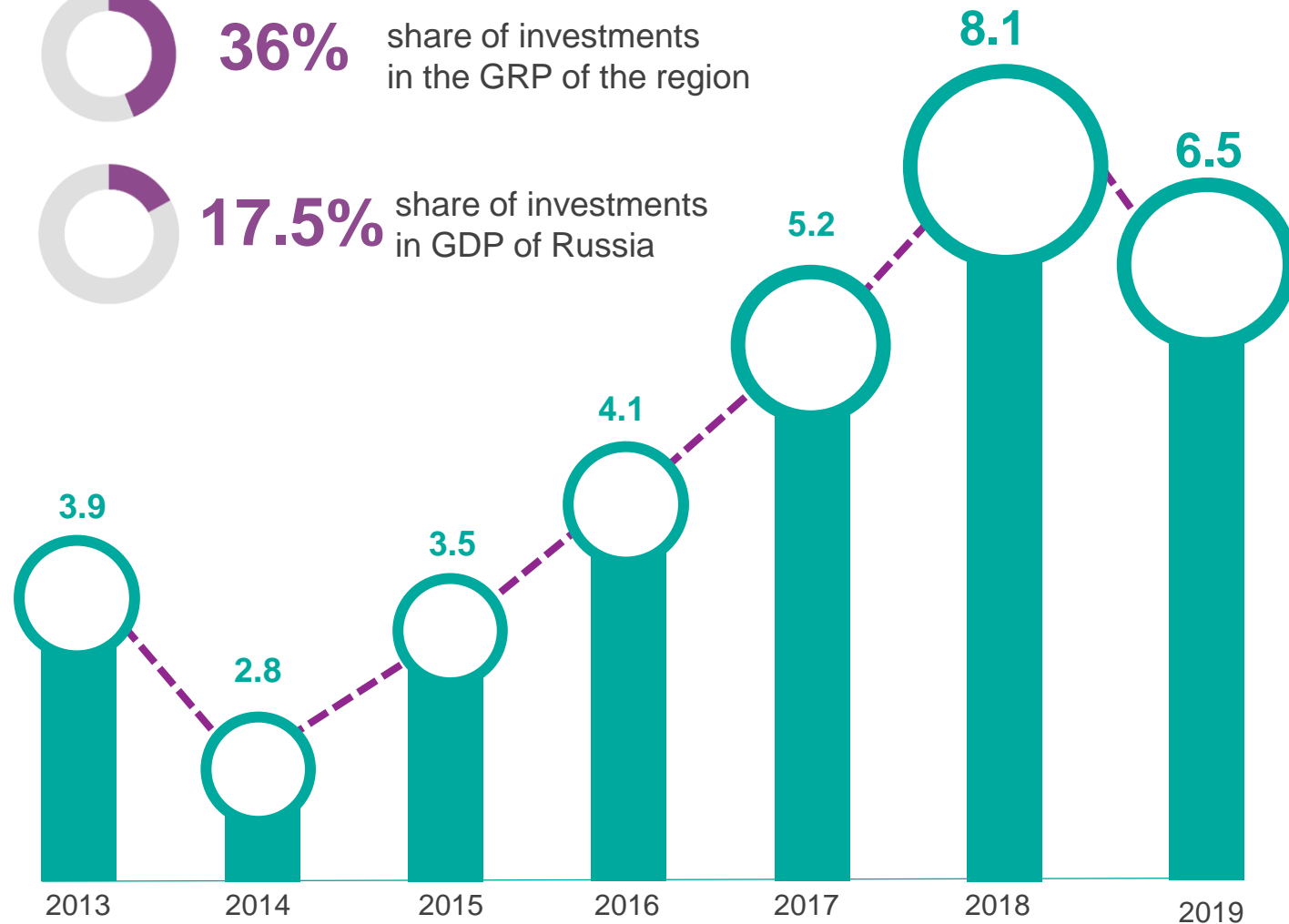
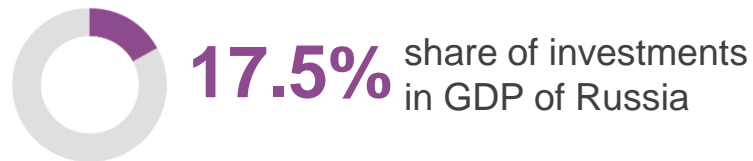
GRP, billion USD



*according to estimates

Investment climate

Volume of investments in fixed assets, billion USD



4.8 billion USD

volume of foreign direct investment



6 place

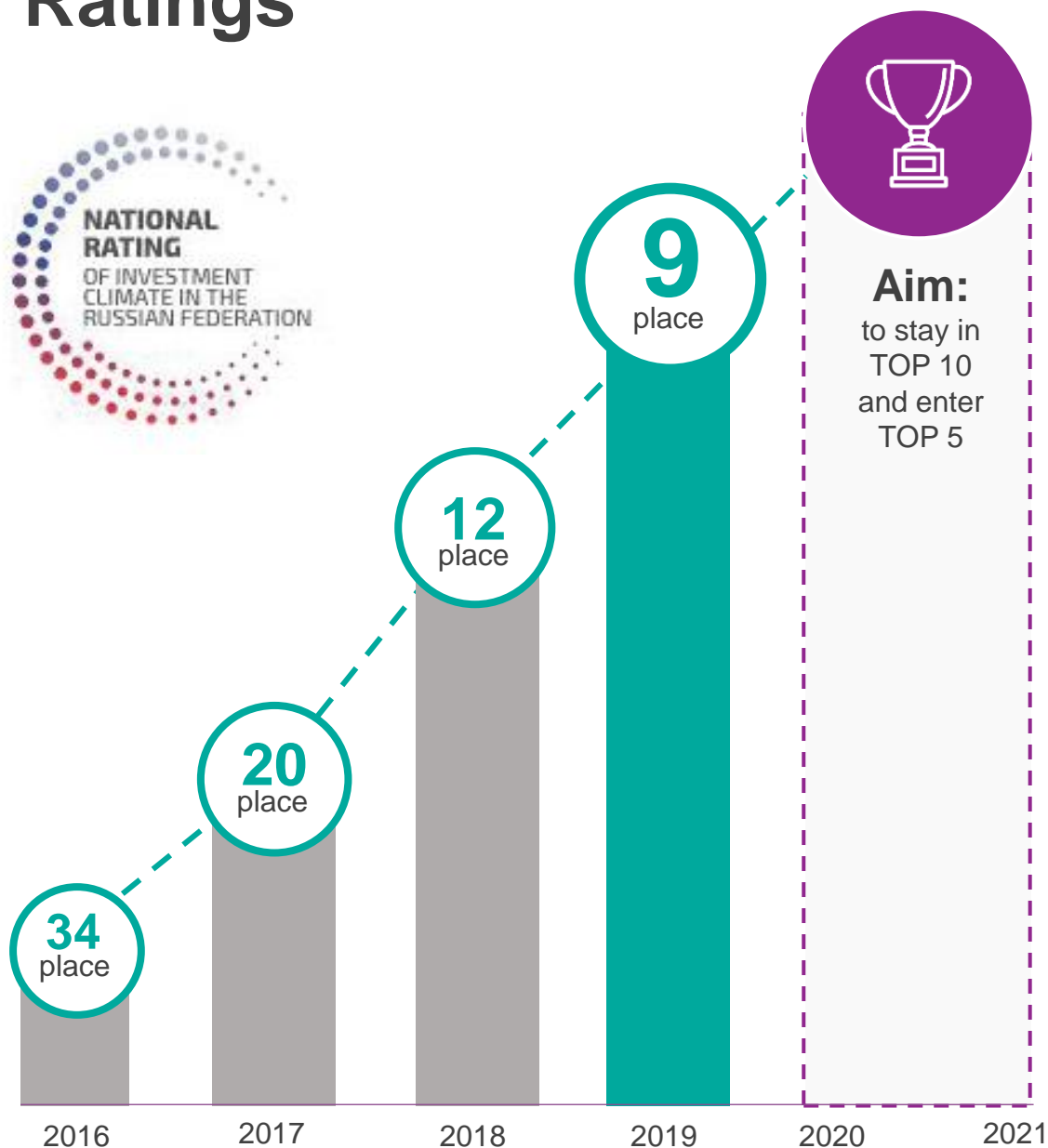
among all Russian regions in terms of the volume of attracted foreign direct investment



8 place

among all Russian regions in terms of the volume of investments per capita

Ratings



Expert

1 place

Ranking of the Russian regions
in the nomination “financial stability”

Expert

5 place

Ranking of the Russian regions
in the nomination “minimum risk”



Ministry of Economic
Development
(Russia)

5 place

Ranking of the Russian regions
in terms of achievement of high
rates of increasing economic
(tax) potential of a territory

**STANDARD
& POOR'S**

BB+, forecast “Stable”

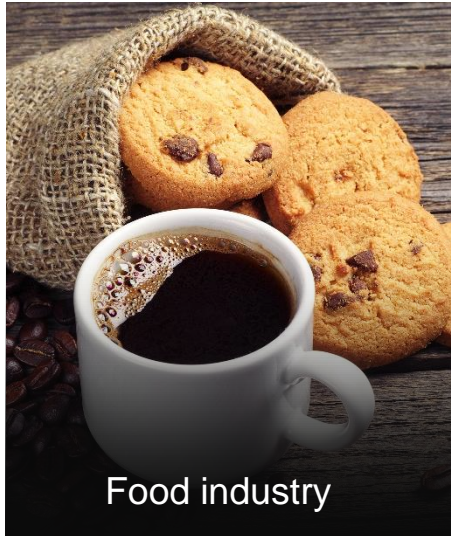
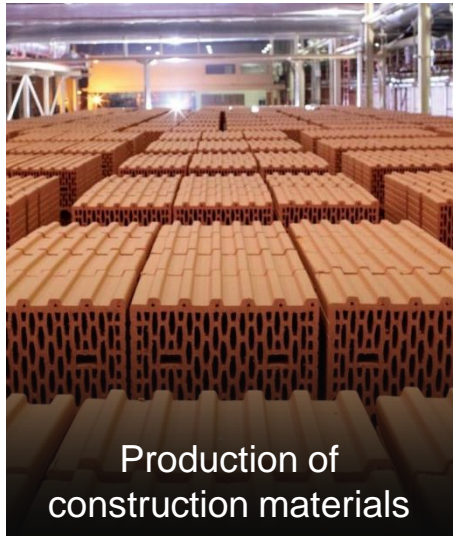
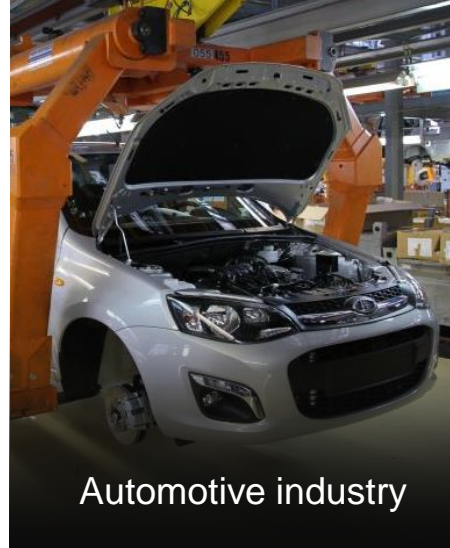
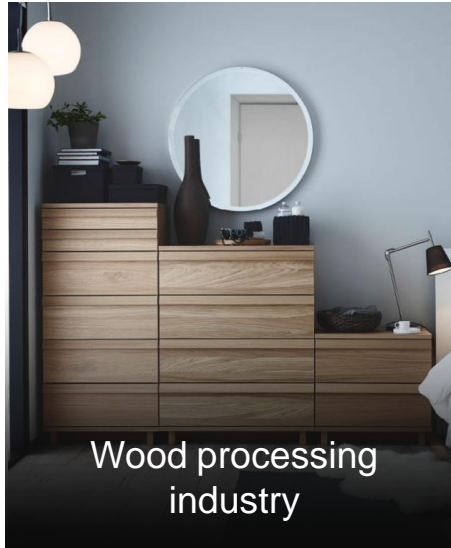
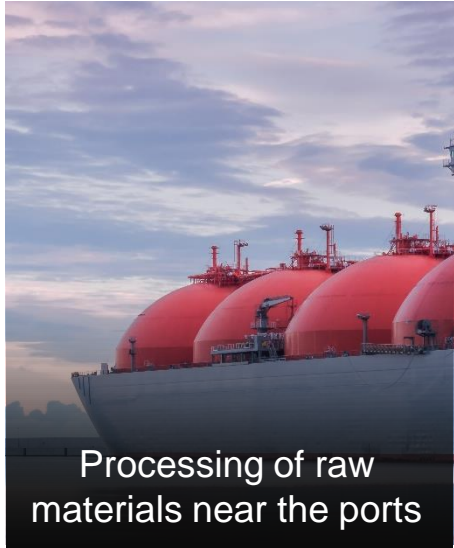
Long-term credit rating

РИАРЕЙТИНГ

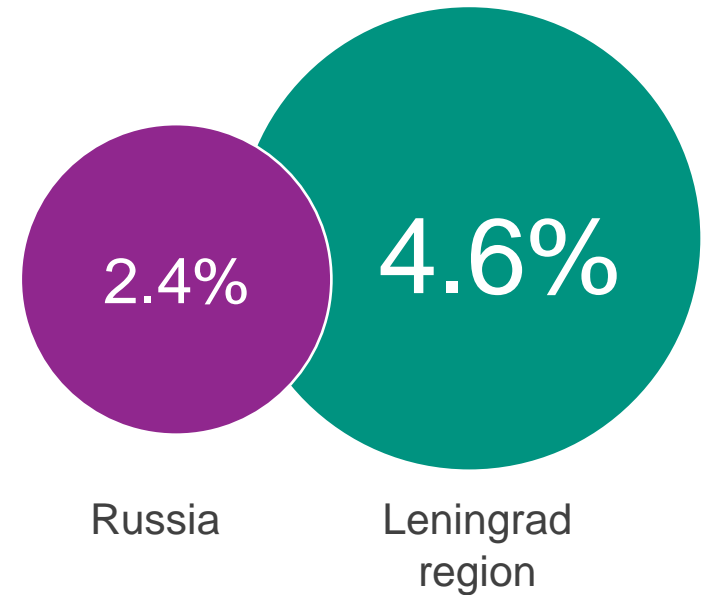
10 place

Ranking of socio-economic situation
in the Russian regions

Priority development areas of Leningrad region



Industry of Russia and Leningrad region, % in comparison with 2018



Support for investors



ECONOMIC DEVELOPMENT AGENCY of Leningrad Region

"One-stop-shop" for investment projects support



- Informational support
- Administrative support
- Infrastructural support
- Tax benefits and subsidies

318 projects
receive support

46 projects
with foreign capital

> 25 billion USD
total volume of investments according
to the projects



Investors



Agency

"One-stop-shop"
for investment
projects support



Federal executive authorities



Regional executive authorities



Local authorities



Associations, chambers of commerce and industry,
trade representative offices

Important investment projects



Complex for processing ethane-containing gas

 **11.5 billion USD**



Construction of a carriage-repair plant

 **23.2 million USD**



Complex for transshipment of grain and food cargo

 **719.1 million USD**



Terminal for transshipment of mineral fertilizers

 **92.8 million USD**



Dry cargo transshipment complex Port of Vysotsk

 **371.2 million USD**



Production and warehouse transshipment complex

 **154.7 million USD**



Expansion of mineral fertilizers production

 **364.9 million USD**



Development of shipbuilding complex

 **100.5 million USD**



Creation of Vysotsky Grain Terminal

 **108.3 million USD**



Construction of a carriage-repair plant

 **100.5 million USD**


Financial measures of support


Soft loans



ENTREPRENEURS
SUPPORT FUND
Leningrad Region




 **0.5 – 1000**
loan, million
RUB

 **1% – 8.5%**
interest rate

Tax benefits

Reduction of tax

 **Up to 13.5%** corporate income tax
(regional part)

 **Up to 0%** corporate property
tax

Duration

 **From 3 to 6
years** up to 8 years for
automotive
manufacturers

Valid up to 01.01.2023


Minimum volume of investments


 **300 million RUB**

for several districts – from 50 million RUB


Regional investment projects

Reduction of tax

 **Up to 10%** corporate income tax
(regional part)

 **0%** corporate property
tax

Conditions and duration

 volume of capital
investments within
the period


50 – 500 million RUB

over 500 million RUB


 duration

Until 1 January 2027

Until 1 January 2029

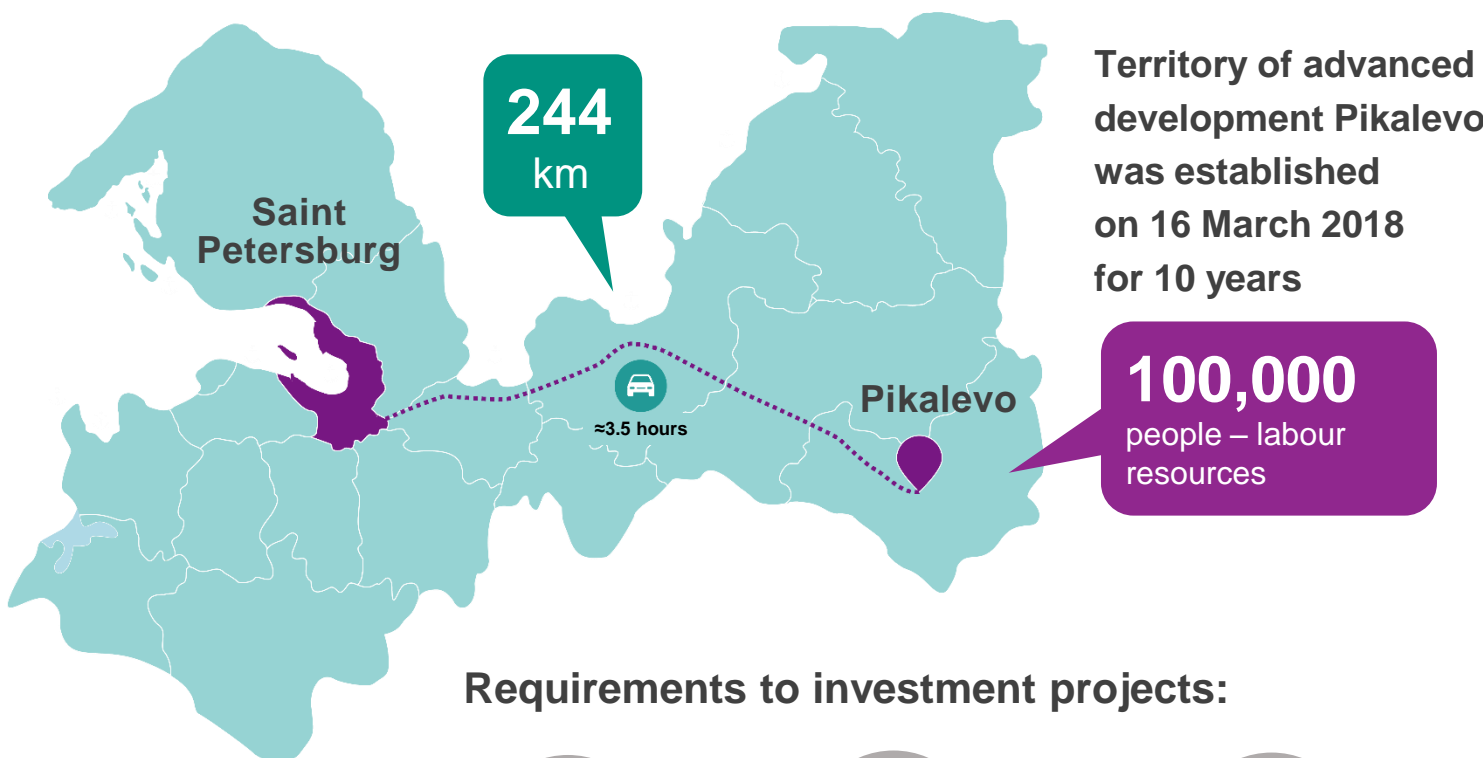
 revenues from
the sale of goods

**Not less than
90%**

 Type of economic
activity

**manufacturing
industry**

Territory of advanced social and economic development Pikalevo



Requirements to investment projects:



From 38.6 thousand
USD



From 10 jobs



<25% foreign
labour force

Territory of advanced
development Pikalevo
was established
on 16 March 2018
for 10 years

100,000
people – labour
resources

Benefits for the residents



Corporate property tax
0% first five years
1.1% next five years



**Payments to extrabudgetary
funds**
Reduction from **30.2%** to **7.6%**



Corporate income tax
Regional part
5% first five years
10% next five years

Federal part
0% first five years



Land value tax
0% ten years

Investment portal of Leningrad region (www.lenoblinvest.ru)

Unified information and analytical center
of business support in Leningrad region

Available in 4 languages:



Russian



Chinese



English



German

Investment portal provides access to the integrated regional
information system

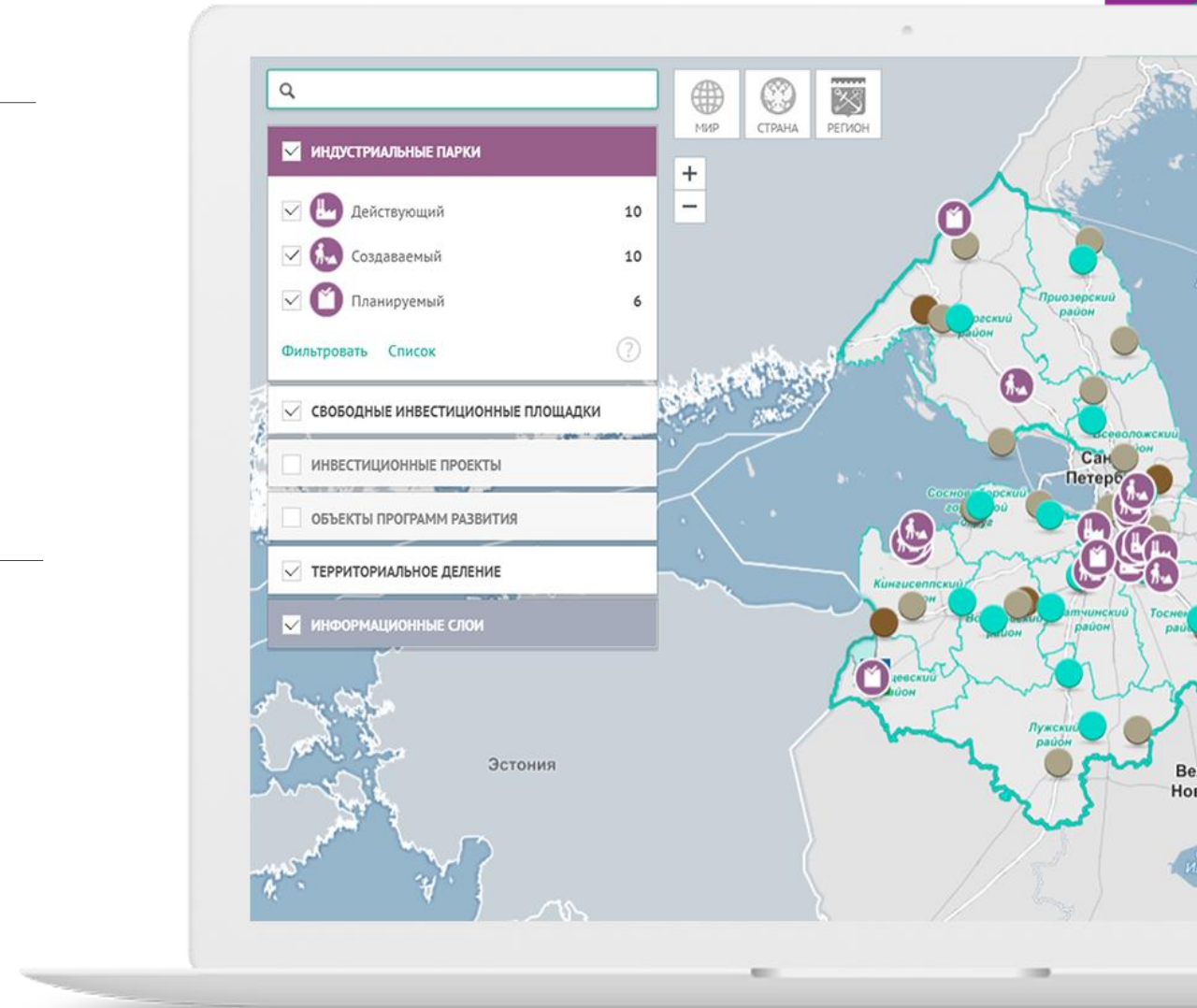
INVESTMENT DEVELOPMENT OF LENINGRAD REGION



Available industrial sites

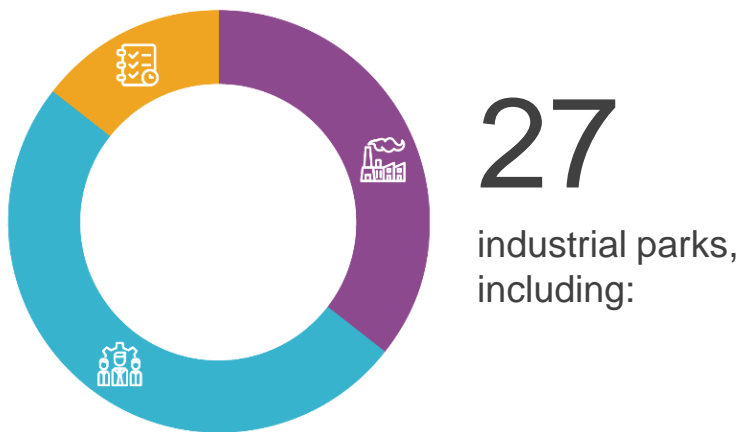


Engineering and transport infrastructure facilities



Industrial parks

Leningrad region has:



- 10** operating
10 under construction
7 planned

Greenfield sites:
without buildings and facilities

Brownfield sites:
with buildings and facilities



Over 200
investment sites which differ
in terms of available
engineering infrastructure



3 state-owned
industrial parks



25 private
industrial parks

Information about industrial parks is included in the integrated regional information system
Investment Development of Leningrad Region (**map.lenoblinvest.ru**)

Commercial seaport of Ust-Luga



+11%
since 2016

103.8 cargo turnover
million tonnes in 2019



131 to Saint Petersburg
km

**Territory of prospective
development
near the seaport of Ust-Luga**



4,843 ha
available area



Oil and gas processing



Chemical
industry



Industry Development Centre

Development of clusters in Leningrad region



**AUTOMOTIVE INDUSTRY
CLUSTER**



**SHIPBUILDING
CLUSTER**



**TIMBER INDUSTRY
CLUSTER**



**FOOD INDUSTRY
CLUSTER**

Export Support Centre

- **Export audit**
- **Marketing research**
- **Organization of business missions**
- **Selection of counterparties**
- **Organization of seminars, presentation of cases**
- **Organization of education**
- **Access to international online trade services**



Olga Skorokhodova
Head of Export Support Centre



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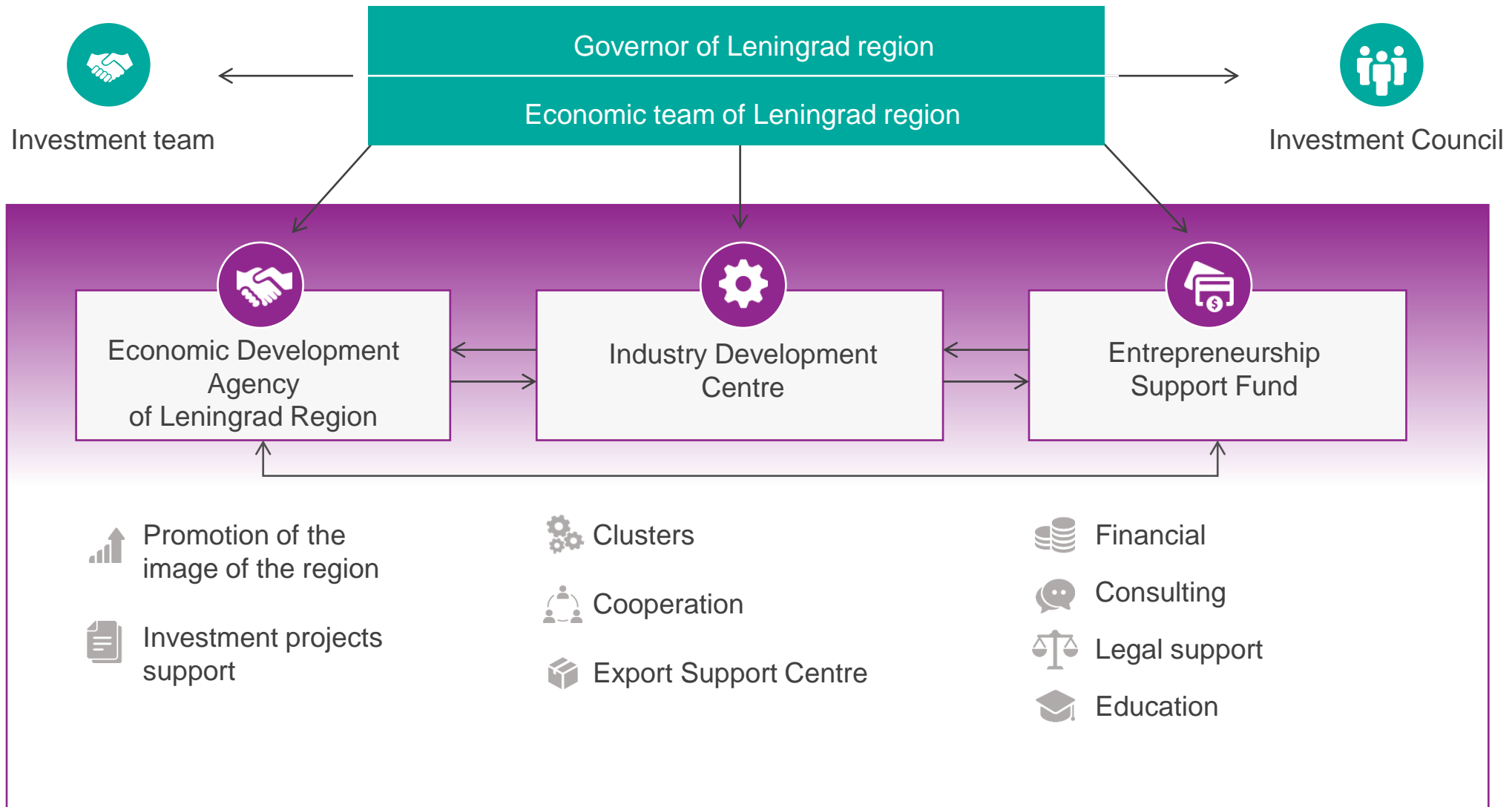


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Investors support



Success stories



Production of water heating and heating equipment (since 2005)



Production of paints and coatings (since 2011)



Production of snacks (since 2008)



Production of cleaners and detergents, cosmetics and personal hygiene products (since 2002)



Production of car tires (since 2005)



Production of automotive and electrical wiring (since 2010)



Tobacco production (since 2000)



Production of mining trucks and excavators (since 2000)



Production and export of liquefied petroleum gas (since 2010)



Production of stone wool insulation (since 2006)



Production of coffee and tea (since 2000)



Production and maintenance of gas turbines (since 2015)

Success stories 2019



Production of ammonia
Since 2019



55.8
billion RUB



Production of dry construction mixes
Since 2002



0.7
billion RUB



Production of instant coffee
Since 2000



6.4
billion RUB



Production of solid medicines (pills, capsules)
Since 2001



1
billion RUB



Manufacturer of box board and linerboard for production of gypsum building boards in Russia
Since 1982



3.5
billion RUB



Production of gear units, frequency converters, servomotor, drive systems for decentralized installation, industrial gear units, system solutions for drive units and automation
Since 1993



2.5
billion RUB

Baltic G2B Forum 2020

localization/ foreign economic activity/ business cooperation

 17 – 18 September 2020

How it was in 2019

>300 participants

3 foreign delegations

70 companies participated in networking

>500 participants

>10 10 foreign delegations from

- Germany
- Norway
- Sweden
- Finland
- USA
- Japan
- South Korea
- China
- Benelux countries

Business programme

- B2B and G2B meetings
- Plenary session with participation of the Governor of Leningrad region Alexander Drozdenko
- Sessions dedicated to localization, export and business cooperation
- Visits to the leading enterprises of Leningrad region

Opportunities at the venue

- Provision of a workplace
- Placement of Roll-Ups
- Presentation of your products and printed materials

Organizers:



ECONOMIC DEVELOPMENT AGENCY
of Leningrad Region

"One-stop-shop" for investment projects support



INDUSTRY DEVELOPMENT CENTRE
OF LENINGRAD REGION

General Partner:



PHILIP MORRIS
INTERNATIONAL

Partners:



BANK
SAINT PETERSBURG

INVEST IN LENINGRAD REGION

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