

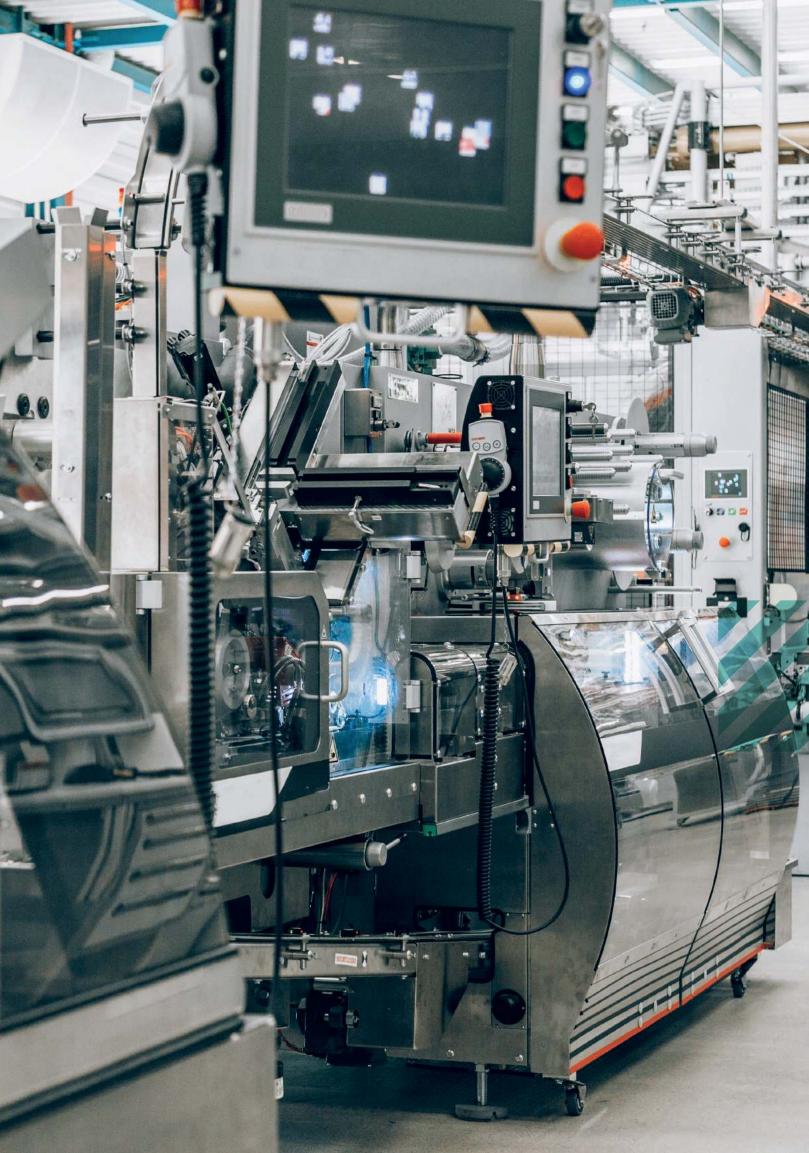
# NAVIGATOR FORTMESTORS Z

2024

Regional investment standart 20

Investment Obligations of Leningrad Region





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Dear friends!

I am glad to present to you an updated edition of the «Navigator for Investors of Leningrad region». Here we have collected detailed information about realization of investment projects in our region, and we also want to share some successful examples of this realization.

For many reasons Leningrad region has always been interesting to investors. Among the numerous advantages of our region, I would mention excellent logistics capabilities, large sales markets, and a lot of highly qualified personnel. We understand that stability and comfortable environment for development are the most important for business owners. Working constantly on it, our investment team created many successful practices, and many of them have been even adopted in other regions of theRussian Federation.

The «Regional Investment Standard 2.0» has been fully implemented in Leningrad Region. The entire infrastructure of governmental support was combined in a customer-focused system «Green Channel for Investors». This allowed us to significantly speed up the realization of investment projects in the region.

But the most important thing is that we do see the result: over the past five years the investment portfolio of Leningrad region has grown almost tenfold - from 693 billion to 6.2 trillion rubles. And I hope that our «Navigator for Investors» will prove that you were absolutely right deciding to be localized in Leningrad region!

Sincerely, Alexander Drozdenko

# ABOUT THE REGION

For many centuries the territory of present-day Leningrad region acted as a Russian outpost in the North-West. For many centuries, the territory of the Leningrad region acted as an outpost of Russia in the North-West. Staraya Ladoga, Korela and other ancient Russian fortresses defended the Novgorod Republic from the claims of Livonian knights and Swedes, and the only preserved European medieval castle in Russia is standing on the island in the center of Vyborg. In 1708, here was designated Ingermanland Governorate, soon renamed into Saint Petersburg Governorate. The decision to create Leningrad Region was made on August 5, 1927, and today this date is officially celebrated as the region's birthdau.

The Leningrad region, together with St. Petersburg, **forms the second largest agglomeration in the county**. This neighborhood creates a synergistic effect, that provides fast and sustainable economic growth for both regions. Over the past 10 years, the gross regional product of Leningrad region has increased **more than 2.5 times — up to 1.7 trillion rubles** (for comparison: in 2013 it was only 680 billion rubles).

The Leningrad region is the main transport gateway of Russia in the North-West. About a quarter of all cargo types, imported and exported by the Russian Federation, passes through the region.

Four ports are located on the shores of the Gulf of Finland. Over the past 20 years the Commercial Sea Port of Ust-Luga has become the largest port in the Baltic in terms of transshipment volumes, while over the last decade its cargo turnover has doubled. Today, in terms of this indicator, Ust-Luga ranks second among all Russian ports – last year the

# Developing a region where everyone wants to live

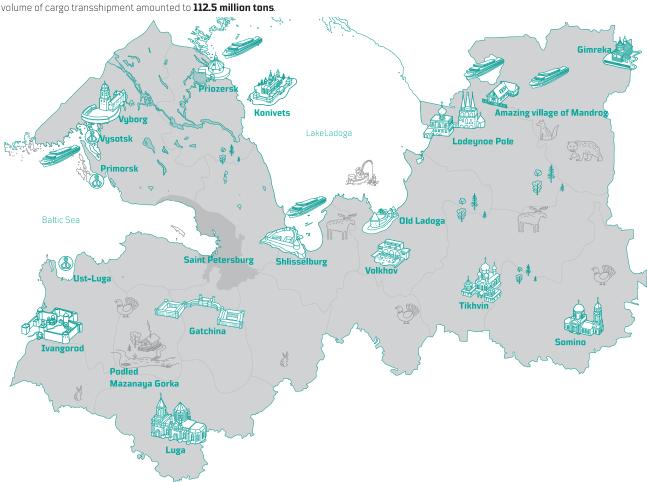
The development of port infrastructure, in turn, provides a powerful push towards the emergence of new industrial manufactures. For example, the construction of a gas processing plants in Ust-Luga will become the largest investment project in Russia.

The tourism industry is also developing very fast – the annual flow of tourists toward 47th region has doubled and already exceeds **6 million people**. The administration of Leningrad region strives to work for the future, attracting significant investments in tourism infrastructure so that the travelers could enjoy attractions and nature, while the entrepreneurs would successfully develop their businesses in response to unrelenting demand.

Economic growth, very rich industrial and human potential of the region, as well as attractive prospects of tourism, turned Leningrad region into one of leaders in terms of investment volumes and number of realized business projects.

The main operating principle of the region's management team is **«From investment into economy to investment into people»**.

The real incomes of Leningrad region residents have increased by 29% over the last 10 years, while the government spending on social and cultural sphere jumped 2.5 times. The high rate of residential buildings commissioning, construction of schools and hospitals, as well as a close attention to the social issues, paid by the regional authorities, make the Leningrad region a truly nice place to live in. As a result, the region holds sixth place among the subjects of the Russian Federation with a highest population growth rate.



# BALTIC REGIONAL INVESTMENT FORUM BRIEF

In order to create proper balance between the interests of entrepreneurs and federal center requirements, the government of Leningrad region, in partnership with the Center for Structural Policy Research of HSE University and business associations of the region, holds the annual Baltic Regional Investment Forum BRIEF. The participants discuss urgent problems, deciding what support measures does business need, what is necessary to improve the investment climate in Leningrad Region, and also sum up the results and outline further steps for collaboration. On September 21, 2023, the fifth anniversary Baltic Regional Investment Forum BRIEF'23 took place.

The Main annual event of Leningrad Region





BRIEF & TO THE POINT









The Dialogue between business, authorities and science about localization and measures of support



Business network session and cooperation ties



Watch online translation of the event on our official website brief.lenoblinvest.ru

## BRIFF'23 results:

4

agreements

8.4

billion RUB

the total amount of investments, according to concluded agreements

people took part online and offline



Organizers:





Take part in the main annual business event of Leningrad Region



Find more information about BRIEF'22 and BRIEF'23 on the website

- Analytical materials BRIEF
- Translation record
- Forum program and speakers

> 700



The idea of the BRIEF forum remains unchanged — we confirm our openness and readiness for dialogue with business. By cooperation, we can not only ensure the sustainability of the region's economy, but will also find new points of growth and develop our industrial potential. The forum again proved its importance for companies of our region, especially in a period of rough economic challenges — from the pandemic to the sanction regime.



# ADVANTAGES OF LOCALIZATION IN LENINGRAD REGION

83,908 km<sup>2</sup> 2,035,000 people population Republic of Karelia Helsinki (246 km) Forms an agglomeration Tallinn with St. Petersburg (286 km) Borders EU countries — Pskov Finland and Estonia region Saint Petersburg Access to the Baltic Sea Minsk (647 km)



## Efficient work with business within «Green Channel for Investors» system

- Reduction of transaction costs by shortening the response time to investors from 30 to 5 days
- Digital «one-stop-shop» investor's personal account has been created
- Established confidential dialogue between business and authorities
- «The Green Channel for Investor» is recognized as one of the best management practices according to the Ministry of Economic Development of the Russian Federation and the Agency for Strategic Initiatives

## Favourable geografical location

- Together with St. Petersburg Leningrad Region forms the second largest agglomeration in the country, which creates a synergistic effect for business development
- Location at the intersection of international transport corridors
- Commercial sea ports of the region provide 21% of Russia's export-import cargo turnover
- The sea trade port of Ust-Luga occupies 2nd place among all ports in the country in terms of cargo turnover

# Second largest consumer market in Russian Federation

- The total population of Leningrad region and Saint Petersburg is 7.4 million people
- 118 million people live within a 1000 km radius

## Labor resources

- Common labor market in the agglomeration with St. Petersburg
- Availability of highly qualified workers and professional managers



# REGIONAL INVESTMENT STANDARD 2.0

In 2021, The Ministry of Economic Development of the Russian Federation created new investment standard, which turned out to be a very effective assistance tool for local businessmen. Andrey Belousov — First Deputy Prime Minister of the Russian Federation became a curator of the project «Regional Investment Standard 2.0». Last year, the Regional Investment Standard was implemented in almost all Russian subjects Corridor.

«Regional Investment Standard 2.0» is designed to speed up the investment cycle and increase the efficiency of decision-making. As a result, the investor's path from the idea to the implementation of the project should be shortened and simplified to the limit. Leningrad region was among the first to successfully implement all five elements of «Regional Investment Standard 2.0». Also, with the help of the client-centric system «Green Channel for Investors», it introduced additional module — a «one-stop shop» service «Investor's Personal Account».





More information about Regional Investment Standard in Leningrad Region



# CUSTOMER-FOCUSED SYSTEM «GREEN CHANNEL FOR INVESTORS»

ECONOMIC DEVELOPMENT AGENCY OF LENINGRAD REGION (THE AGENCY)

Investment portfolio of the Agency in the active stage of support

trillion **RUB** 

total volume of investments

> 300

projects

receive support of The Agency

## Agency's services:

- Consultations about measures of government support
- Assistance in the selection and acquisition of investment sites
- Comprehensive support for investment projects
- Resolving issues concerning connection to utility systems
- Consultations concerning preparation of permits
- Assistance to investors in interaction with:
  - federal and regional executive authorities
  - Incal authorities
  - resource supplying organizations
  - financial organizations



Anastasia Mikhalchenko Director of Economic Development Agency of Leningrad region

Acting as a «one-stop-shop» of the regional Administration for investment projects support, we implemented the «Green Channel for Investors» system. It helps our investors to gain comprehensive support at any project implementation stage, to reduce time, required for the implementation of projects, and transaction costs.

«Green channel for investors» has been repeatedly praised by business representatives. Entrepreneurs, as the saying is, vote with their feet by keeping on coming to us with their new projects, sharing successful experience with colleagues, who then also come to the Economic Development Agency of Leningrad Region. This is confirmed by a twofold increase in the number of projects that were receiving our active support at the end of 2023.

Economic Development Agency of Leningrad Region was defined as the specialized organization to work in the «Green Channel for investors» system by the Resolution of the Government of Leningrad Region No. 846

## Companies that can receive support

>200

>30

Volume of investments:

million RUB

million RUB for remote districts (Podporozhsky, Lodeynopolsky, Boksitigorsky)

**Activity area:** 

Manufacturing industry

Logistics

- Objects of tourist infrastructure











# CUSTOMER-FOCUSED SYSTEM «GREEN CHANNEL FOR INVESTORS»

«Green Channel for Investors» is a customer-focused system of investment projects support. It was created by the Economic Development Agency of Leningrad Region to increase the efficiency of interdepartmental interaction when working with investors. The «Green Channel for Investors» was made as a «one-stop-shop» and includes all the elements of «Regional Investment Standard 2.0».

## Advantages of the system for investors



Reduction of transaction costs due to the reduced response time from 30 to 7 days



Digital «one-stopshop» — an opportunity to follow the whole history of a project in the investor's personal account on lenoblinvest.ru



Clear algorithm and transparency of work



Analysis of the possibility of project implementation and reduction of risks



The «Green Channel for Investors» support system was included in the list of best management practices edited by the Ministry of Economic Development of the Russian Federation together with the Agency for Strategic Initiatives and commissions of the State Council of Russia dated October 10, 2023.



## The Practice was approved by:

- State Council Commission: «Investment»
- State Council Commission: «Communications, relations and Digital Economy»
- State Council Commission: «Small and Medium-sized Enterprises»
- Ministry of Industry and Trade of the Russian Federation
- Ministry of Economic Development of the Russian Federation

# Scheme of interaction between the participants of the system

Economic Development Agency of Leningrad Region

Participants in the system — responsible executors: executive authorities, local authorities, development institutes and resource supply organizations, including federal departments — PPK «Roskadastre» and the Office of the Federal Tax Service for Leningrad Region.

## Investor

sends a request via personal account

## Agency

sends a request to a responsible executor within 3 days

## Responsible executor

prepares and sends a response within 5 days

## Agency

receives a response and sends it to a personal account within 1 day

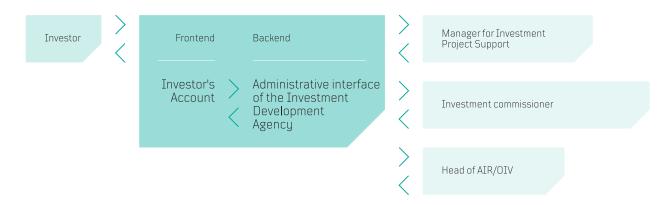
## Investor

receives an answer in his personal account

# INVESTOR'S PERSONAL ACCOUNT

Investor's personal account is the first universal CRM system in Russia developed to support projects by the investment development agencies. It has all the necessary functions for complete and successful interaction between the investor and the representatives of regional administration. Automation of procedures can significantly reduce time required for the implementation of investment projects and to ensure transparency of the work at all its stages.

## Personal account system



## Personal account functions:

- Creation and management of multiple projects
- Sending requests and tracking their status
- Ability to see all data online (project history)
- Creation of tasks and tracking their status
- Email notifications about all the project events
- Project calendar (meetings, roadmap and task milestones)
- Selection of investment site
- Repository of project documents



Register in investor's personal account to receive support for your project.





## Registration in personal account

- (1) Verification of project data for compliance with the requirements established in the application
- (1) Signing a project support agreement

## Start of a project

- (1) Selection of an investment site
- (1) Evaluation of an investment project by the Expert Council

## Business plan development, financing

- (2) Business plan development
- (2) Provision of guarantees for loan products
- (2) Receiving a subsidy

## Changing the categories of land plots

(1) Changing the categories of land plots, introduction of amendments to the land use and development regulations in order to conform the general plan



## Procurement of rights to a land plot

- [1] Receiving a land plot for rent without bidding procedures
- (1) Receiving a land plot for rent with bidding procedures

## Provision of engineering infrastructure

- (1) Connection to power supply networks
- (1) Connection to water supply and waste water disposal networks
- (1) Connection to gas networks

## **Design and construction**

- (1) Engineering surveys
- (1) Development of project documentation
- (1) State expert review of project documentation
- (1) Receiving construction permit
- (1) Construction
- (2) Acquisition and installation of equipment
- (1) Receiving a commissioning permit
- (1) Registration of ownership of the commissioned subject

- [3] Development of business export activities
- (3) Company promotion in the domestic market
- (3) Increasing of labor productivity





- (1) Stage is implemented with the assistance of Economic Development Agency of Leningrad Region
- (2) Stage is implemented with the assistance of Entrepreneurship Support Fund of Leningrad region
- [3] Stage is implemented with the assistance of Industry Development Center of Leningrad region

# HOW DOES «GREEN GHANNEL FOR INVESTORS» WORK?

One of the successful examples of «Green Channel» system in action is the case of Nurek Company (TransPak Group of Companies).



«Our Agency selected a land plot, the company received a concessional loan with 1% interest rate from Industry Development Fund, finished training in the business accelerator of Entrepreneurship Support Fund of Leningrad region, receives consultations concerning marketing and promotion of products, we connect the company with the largest customers, provide assistance in launching export activities»

Anastasia Mikhalchenko Director of Economic Development Agency of Leningrad Region



Case: support measures for Nurek (TransPak Group of Companies)

# 2019 2020 2021

#### Pre-investment stage

- (1) Selection of a land plot
- (3) Development of a business plan
- (1) Signing an agreement with the Governor of the Leningrad Region Alexander Drozdenko during SPIEF-2019
- (3) Financing from Industry Development Fund - 250.6 million RUB Ioan, 1% interest rate per annum for 5 years

### **Investment stage**

- (1) Provision of tax benefits (Regional investment project: 10% — corporate income tax, 0% — corporate property tax)
- (1) Receiving construction permit
- (4) Start of construction
- (1) Arrival of foreign specialists for commissioning work

## **Operation stage**

(2) Search for partners in the Republic of Belarus and the Republic of Estonia

#### **Investment stage**

- (4) Commissioning works
- (4) Receiving a conclusion on the compliance of the construction of a facility with the requirements of technical regulations and project documentation

#### Operational stage

(2) Implementation of the basics of lean manufacturing











Nurek (TransPak Group of Companies) manufactures corrugated cardboard, packaging and containers made of it



Growth in the volume of produced goods:

2013 >>>>

2021

million per year

2022 2023

#### **Investment stage**

- (4) Receiving construction permit
- (4) Registration of ownership

## **Operation stage**

- (2) Export of products to Estonia
- (2) Inclusion in the timber industry cluster of Leningrad region
- Participation in a collective exhibition stand of Leningrad region at RosUpack and WorldFood Moscow
- (2) Participation in a regional business mission to Kazan, the Republic of Tatarstan, with a number of B2B meetings and a visit to Himgrad Technopolis

## **Operation stage**

(2) Participation in a collective exhibition stand of Leningrad region at international exhibition Prodexpo-2023

#### Currently

(2) Investor is developing a project on export to the Republic of Belarus

- (1) Stage is implemented with the assistance of Economic Development Agency of Leningrad Region
- [2] Stage is implemented with the assistance of Industry Development Center of Leningrad region
- (3) Stage is implemented with the assistance of Entrepreneurship Support Fund of Leningrad region
- (4) Stage is implemented by the investor

# BUSINESS SUPPORT MEASURES

Today the Russian Government offers a large amount of both federal and regional support measures: loans and credits, tax breaks and project financing, easy access to international markets, subsidies and grants. It must be hard to figure them all out, but we tried to make it as easy as possible by collecting together all the information about support measures that can be received in Leningrad region.

## You can find all information about support measures in Leningrad Region:

6,288

companies in Leningrad region received support in 2023



on lenoblinvest.ru



After accepting the project for support, specialists from the Economic Development Agency of Leningrad Region will help you choose all the available federal and regional support measures.



In the regional «Navigator of support measures» for small and medium-sized enterprises, self-employed and individuals, planning to start their own business.



A detailed guide to support measures of investment projects, created by the Ministry of Economic Development of the Russian Federation



## REGIONAL INVESTMENT PROJECT

Law of Leningrad Region No. 89-oz of 25 November 2019





Tax benefit provided for investment projects aimed at the production of goods.

## **Conditions for receiving**



- To be included in the list of participants of regional investment projects, you should provide following documents: application, constituent documents, investment declaration
- An application for the inclusion in the list must be submitted to the Committee for Economic Development and Investment Activity of Leningrad Region before capital investment
- The project must not have any separate subdivisions outside Leningrad Region, must not use any special tax regimes, must not be the resident of a special economic zone of any type or any territory of advanced social and economic development

#### Tax rate

up to 10% 0%

corporate income tax

corporate property ta

# up to 4 years | up to 6 years |

# Benefit period and volume of investments

volume of capital investments — from 50 to 500 million RUB

volume of capital investments over 500 million RUB

## INVESTMENT TAX DEDUCTION (ITD)

Law of Leningrad Region No. 36-oz of 6 April 2020

#### Investment tax deduction of taxpayer's expenses on:

- acquisition
- production
- modernization
- reconstruction

of the fixed assets included in the subsection "Machines and equipment" 3-10 amortization groups and communication facilities

The amount of the investment tax deduction in the current tax (reporting) period is 90% of the sum of taxpayer's expenses, and the amount of the tax rate for corporate income tax payable to the regional budget of Leningrad Region is 10% to determine the limit value of the investment tax deduction



#### Receivers of investment tax deduction:

- enterprises according to the list of OKVED (All-Russian Classifier
  of Economic Activities) in paragraph 1 of Art. 3 of the Law No. 36-oz
  (>= 70% of income from activities under these codes, tax registration
  in Leningrad region)
- organizations participating in an industrial cluster (in Leningrad region timber industry cluster)
- organizations in Boksitogorsky, Lodeynopolsky, Podporozhsky districts or in a single-industry municipality of Leningrad region
- participants of «Labor Productivity» national project
- SMEs manufacturing goods included in import substitution plans approved by the orders of the Ministry of Industry and Trade of Russia, or in sectoral lists

Those who receive other types of support for investors in the region do not have the right to benefit from ITD.

For organizations incurring expenses in the form of movable property (including money) transferred free of charge to educational organizations of secondary vocational education (Law No. 134-oz of 25 October 2023), the amount of ITD is 50% of total amount of expenses.

## SPECIAL INVESTMENT CONTRACT (SPIC 2.0)

Law of Leningrad Region No. 44-oz of 12 April 2021



# Special investment contract\* between an investor, the government and the region, that determines the obligations of:

investor — to implement an investment project on the introduction or the development and the introduction of technologies in order to develop industrial products

goverment — to provide the stability of conditions for business activity and to take incentive measures in industy

#### **Conditions for receiving**

- The aim of a project for conclusion of SPIC 2.0 is the introduction of modern technologies
- Availability of a technology included in the list of technologies supported by the Ministry of Industry and Trade of Russia
- No minimum volume of investments

# up to 5% 0% 0%

in the regional part
on property
in the federal

Income tax

# up to 20 years up to 15 years

Benefit Period investments

investments =< 50 billion rubles

>50 billion rubles

## AGREEMENT ON PROTECTION AND PROMOTION OF INVESTMENTS (APPI)

Federal Law No. 69-fz of 1 April 2020, Resolution of the Government of Leningrad Region No. 722 of 10 October 2022 (conclusion procedure at the regional level)

APPI is an agreement, allowing business to reimburse expenses on the creation or modernization of infrastructure required for the implementation of projects and to stabilize the conditions of legal regulations. It provides two preferences to investors:

- Reimbursement of expenses on infrastructure
- Provision of stable conditions for the period of agreement validity

# from 200 million RUB

minimum amount of capital investment at the regional level

# from 750 million RUB

minimum amount of capital investment at

Volume of reimbursed expenses			Reimbursement period	
Support infrastructure		Up to <b>50</b> %	5 years	6 years, if a contract with SME is concluded for the sum >18% of the project budget
Related infrastructure		Up to 100%	10 years	11 years, if a contract is concluded with SME

Infrastructural assets intended for project implementation:

- transport
- energy
- social
- digital
- utilities



<sup>\*</sup> conclusion of SPIC is a right of the region

## PROVISION OF LAND PLOTS WITHOUT BIDDING PROCEDURES\*

Law of Leningrad Region No. 1-oz of 11 February 2016, Resolution of the Government of Leningrad Region No. 451 of 28 November 2016

\* only for the land plots owned by municipalities of the region

1

Approval of the implementation of an investment project by the Interdepartmental Commission

2

Recognition of the project as a large-scale project

3.

Conclusion of a rental contract

Criteria for Lodeynopolsky,

Podporozhsky, Boksitogorsky districts

General Criteria for the provision of support

OKVED

from 200

50

subparagraph 2, paragraph 1 art. 3 (law No. 1-oz)

million RUB volume of investments

not less jobs created from 30

10

million RUB volume of investments

not less jobs created

## INDUSTRIAL MORTGAGE

 $Resolution\ of\ the\ Government\ of\ the\ Russian\ Federation\ No.\ 1570\ of\ 6\ September\ 2022\ with\ amendments\ No.\ 526\ of\ 3\ April\ 2023\ model$ 

A concessional loan for the purchase, construction, modernization, reconstruction of production facilities for a quick start or expansion of a business

### **Conditions for receiving**

Income growth by 50% within two years before an investment stage is finished

an organization must be relevant to the list of OKVED section C (excluding such spheres as oil, gas, liquid fuel, tobacco products and alcohol products) not less than 50% of the facility area must be used within the duration period of the loan agreement

Acquisition of real estate, including unfinished construction\*

Modernization, reconstruction, construction of real estate and preparation of project documentation

up to 500 million RUB from 3% to 5% interest rate per annum up to 7 years

< 50 thousand RUB per 1  $\mbox{m}^{2}$  cost standard\*

< 90 thousand RUB per 1  $m^2$  cost standard\*\*

# CONFESSION LOANS FOR SMALL AND MEDIUM-SIZED BUSINESS

The support of small and medium-sized companies is administered by the Fund for Support of Entrepreneurship and Industry of Leningrad Region, which acts as a single management body for the entire support infrastructure in the region. The Fund also provides assistance to individual entrepreneurs and self-employed citizens, planning to open their own business. Small and medium-sized companies alongside with self-employed citizens of Leningrad region got the opportunity to receive targeted loans in the amount of up to 5 million rubles for a period of up to 3 years at reduced interest rates within the framework of the National Project «Small and medium sized businesses».

# CONCESSION LOAN «DEVELOPMENT PROJECTS»

Concessionary loan co-financing is provided for the projects aimed at import substitution and manufacture of competitive products, means of production, digitalization

#### **General** information

5%	base interest rate
3%	interest rate with a bank guarantee (including VEB RF, SME Corporation or RGO)
3%	when purchasing Russian equipment or domestic software (for digitalization) for ≥ 50% of the loan amount
up to 1 billion	loan amount (RUB)
20%	not less co-financing
5 years	loan period

# CONCESSION LOAN «FOREST INDUSTRY PROJECTS»

Business entities carrying out activity within OKVED-16 codes

5%	base interest rate
3%	with bank guarantee and SME Corporation guarantee
3%	when purchasing Russian equipment for at least 50% of the loan amount
from 20 to 100 million	Ioan amount (RUB)
20%	not less co-financing
up to 3 years	loan period

## CONCESSION LOAN «COMPONENTS»

Manufacturing industries planning to carry out modernization of component production

5%	base interest rate
3%	with a bank guarantee, as well as guarantees from VEB.RF, SME Corporation or RGO
up to 1 billion	loan amount (RUB)
20%	not less co-financing
up to 5 years	loan period

# CONCESSION LOAN «IMPORT SUBSTITUTION»

Manufacturing industries planning to introduce new technologies, develop new products with import substitution potential

up to 50	loan amount (RUB)
<sup>'</sup> million	
up to 5	loan period
years	
3%	interest rate

# CONCESSION LOAN «DIGITIZATION OF INDUSTRY»

Manufacturing industries planning to carry out automation and digitalization of production

up to 50 million	loan amount (RUB
up to 5 years	loan period
1%	interest rate

# CREDIT STIMULATION PROGRAM TOGETHER WITH 1764 PROGRAM

Resolution of the Government of the Russian Federation No. 1764 of 30 December 2018

#### **Interest rate**

up to 9% up to 7,5%

for small and micro business

for medium-sized business

#### Amount

from 50 million up to 200 million up to 500 million up to 2 billion (RUB)

for micro enterprises (RUB)

for small enterprises (RUB)

for medium-sized enterprises (RUB)

## Loan period

IMPROVEMENT OF LABOR PRODUCTIVITY

Manufacturing industries (participating in «Labor Productivity» national project), planning to carry out activities aimed at the improvement of labor productivity

up to 300 million up to 5 years

loan period

Ioan amount (RUB)

base rate

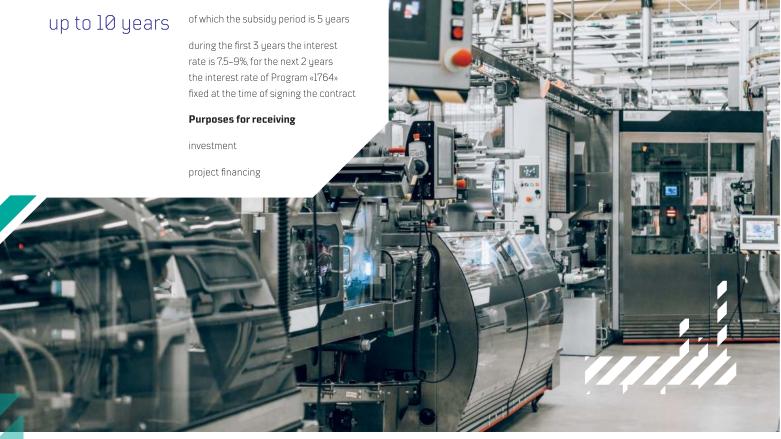
3%

5%

with a bank guarantee, as well as a guarantee from VEB.RF or SME Corporation

20%

not less co-financing



Where to go to receive support measures for small and medium enterprises?



Fund for Support of Entrepreneurship of Leningrad Region



Committee for the Development of Small, Medium-Sized Business and Consumer Market of Leningrad Region

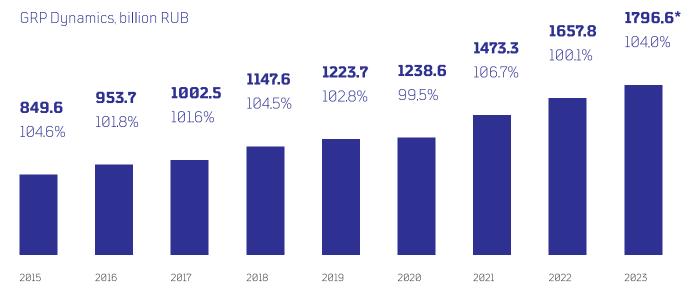


State government institution «Leningrad Regional Center for Entrepreneurship Support»

# **ECONOMY**

Data source: Federal Statistics Service in Saint Petersburg and Leningrad Region (Petrostat)

Leningrad Region firmly holds a leading position in many indicators of socio-economic development, and not only among the regions of the Northwestern Federal District. The average annual growth rate of GRP in the region for the period of 2017-2023 was 20.6%, while the average for Russia is only 16.1%. Last year Leningrad region also entered the TOP 10 of leaders for sustainable development list among the subjects of the Russian Federation.



<sup>\*</sup> Updated rating

Structure of Gross Regional Product in 2022

# 1657.8 billion RUB

<b>37.9</b> %	industry
13.1%	transportation and storage
10.2%	wholesale and retail trade
8.8%	construction
8.5%	real estate transactions
4.7%	agriculture
16.8%	other



Today, the gross regional product of Leningrad region exceeded 1.7 trillion rubles. And this is a record in our entire history. Over the past 10 years, the region's GRP has grown 2.5 times, and even the "Asian Dragons" could be jealous of our economic growth rate.

Alexander Drozdenko
Governor of Leningrad Region





# INVESTMENTS

Data source: Federal Statistics Service in Saint Petersburg and Leningrad Region (Petrostat)

Leningrad region remains one of the fastest growing subjects of the Russian Federation in terms of investment volumes. Last year it raised 685,6 billion rubles — it is 13.2% more than in 2022. While the total volume of investments over the past 10 years has amounted to more than 4 trillion rubles. In the next 7 years at least 6.5 trillion rubles more will be invested in the economy of the region. According to these indicators, Leningrad region could compete even with the most successful economies of the world. Moreover, it occupies a high fifth place in the Russian rating of regions with minimal investment risk.

Structure of investment in fixed assets according to the types of economic activity in 2023 (large and medium-sized enterprises)

606.7 billion RUB



Investment Dynamics, billion RUB



<sup>\*</sup> updated rating



6th

38%

place among the regions of the Russian Federation in terms of amount of private investment into economy sectors — industrial, civil projects, transport, infrastructure and energy. (Rated at 03/01/2024 (according to the Investment and Analytical Group «PKR»)

the relation of investment in private capital to GRP in 2023

# RATINGS









# 6th place

in the ranking of Russian regions in terms of the quality of life in 2023

# IC3 (high)

the level of investment attractiveness of the region in 2023

# 13th place

in the national ranking of investment climate conditions among Russian subjects in 2023

# Among the leading regions

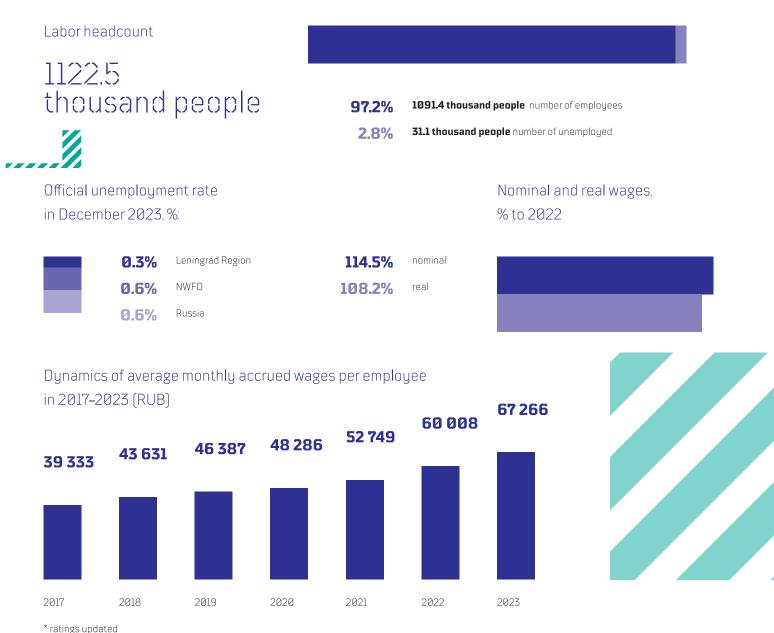
implementing a national project «Labor productivity» (rated at December 31, 2023)



# LABOR RESOURSES

Data source: Federal Statistics Service in Saint Petersburg and Leningrad Region (Petrostat)

Leningrad region is the second largest labor market in North-West Russia. The able-bodied population of the region is about 1 million people, while many of them are highly qualified workers. In addition, locating production in Leningrad region provides you access to the labor market of Saint Petersburg, since the city and the region actually form an agglomeration, and the commuting has long become normal. Every day over 200 thousand people come to work in St. Petersburg, and about 50 thousand move from the city to labor in Leningrad region.



" ratings updated

Over the past five years alone, we created more than 11 thousand new jobs in Leningrad region. People from all over the country come here to work, and to make them stay and start a family, we build hospitals, kindergartens and schools. It is worth recognizing that all these efforts are not in vain at all; now Leningrad region is one of the only few Russian regions where stable migration population growth remains.

# PRIORITY DEVELOPMENT SECTORS

Industry is the basis of Leningrad region economy. It gives 38% to the structure of the region's GRP. The largest contribution is made by petrochemical complex — its products account for about 40% of the total volume of shipments. Food production is the on second place — Leningrad region produces almost half of all agricultural products in the Northwestern Federal District. Also, woodworking, pulp and paper production and many others are well developed in Leningrad Region.

Logistics has long been a systemically important industry for 47th region. Leningrad region is the most important transport and logistics hub of the North-West, the largest Russian Baltic ports — Primorsk, Ust-Luga, Vysotsk and Vyborg — are located on its territory.

The government of Leningrad region is currently implementing a number of large-scale projects for the development of tourism, because its potential is enormous, in view of the unique nature and numerous historical monuments in the region. The investment strategy for the development of tourism infrastructure was designed in Leningrad Region for the first time in Russia.

# **INDUSTRY**

108%

industrial production index in 2023

30.1%

of all workers in Leningrad region are involved in industrial production



# LOGISTICS

2nd

place Port area of Ust-Luga holds among all Russian ports in terms of cargo turnover

21%

share of total Russian cargo turnover, produced by the ports of Leningrad region



 $\chi$ 2

increase of the tourist flow in the region since 2012

>700

annual tourist events in the region

- Vyborg is the only monument of medieval European architecture in Russia under open air
- The south of the region borders the largest tourist centers — Pskov and Novgorod regions
- Navigable rivers Neva, Volkhov, Svir and others are suitable for the organization of cruise tours





# **INDUSTRY**

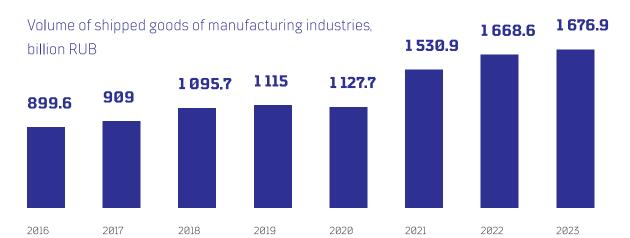
Data source: Federal Statistics Service in Saint Petersburg and Leningrad Region (Petrostat)



The industry of Leningrad region consists of 3,736 large and medium-sized manufactures, among them there are several world-famous companies. Industry gives the main source of replenishment for regional budget giving jobs to almost a third of employed population in Leningrad region.

Dynamics of industrial production index, %





Structure of shipped goods of manufacturing industries in 2023



22.7% Manufacture of coke and petroleum products

15.9% Manufacture of food products

**12.4%** Manufacture of chemicals substances and chemical products

9.3% Manufacture of tobacco products

7.5% Manufacture of paper and paper products

**6.4%** Manufacture of other vehicles and equipment

5.3% Manufacture of other non-metallic mineral products

4% Manufacture of finished metal products, except for machinery and equipment

3.4% Manufacture of rubber and plastic goods

13.1% Other

Sustainable industrial development is the most important driver of economic growth in the region. The economy of Leningrad region, despite the sanctions, has proven its stability. 4 trillion rubles were invested in economy. And this is not just one of the best results in Russia — we have ambitious projects, hidden behind the large numbers.

Alexander Drozdenko Governor of Leningrad Region

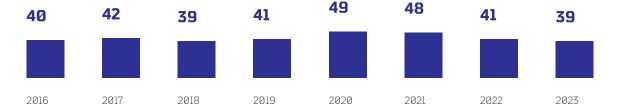
# EXPORT



Data source: Federal Statistics Service in Saint Petersburg and Leningrad Region (Petrostat)

The key aim of industrial development within the national project «International Cooperation and Export» is the increase of the export volume of non-resource-non-energy goods produced by exporting organizations — small and medium business entities.

Share of non-resource non-energy export in the total export in 2016-2023, %





15.8

million USD

volume of supported exports in 2023

42

SMEs of Leningrad region

total number of exporters who received assistance in entering foreign markets in 2023

## WE EXPAND THE BUSINESS GEOGRAPHY OF LENINGRAD REGION

The Export Support Center helps industrial companies of Leningrad region in entering foreign markets, creating proper conditions for sustainable growth of regional export.

## **Export Support Center services**







- Marketing research
- Participation

   in international
   business-missions
   and exhibitions
- Refund for of logistics payments
- Registration on digital trading platforms
- Searching for

   a buyer and
   assistance in
   sighing of export
   contract

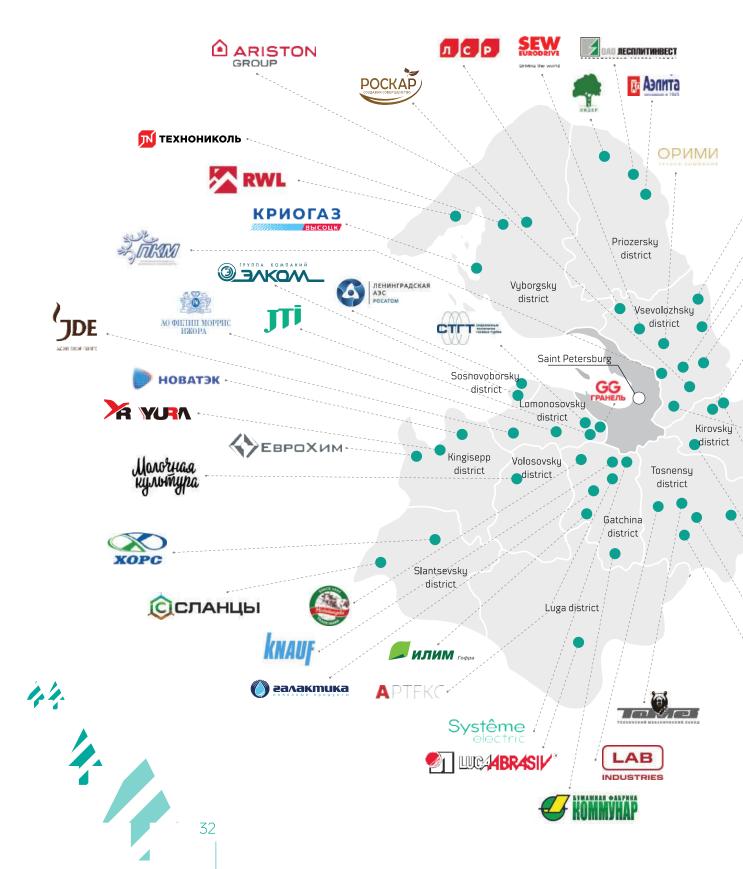


Contact Export Support Center

# MAP OF INDUSTRY

refining, mechanical engineering and shipbuilding, chemical, pulp and paper, agro-industrial complex. The total volume of investments attracted to the largest projects is more than 4 trillion rubles,











# TRANSPORT INFRASTRUCTURE

Leningrad region has extremely advantageous geographical location, absolutely unique for Russian Federation. The region is located in the intersection of three international transport corridors: Eurasian «Trans-Siberian» corridor (TS), Eurasian North — South transport corridor (NS) and Pan-European Transport Corridor No. 9 (PE9). Transport and communications today provide 13.1% of GRP of Leningrad region.

3609 km | railways 1839 km | federal railways 1850 km | waterways 21858 km | roads 4627 km | main pipelines

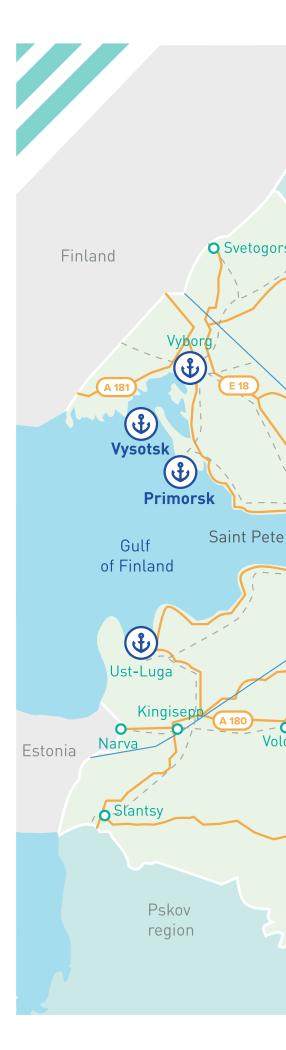
## Federal Highways:

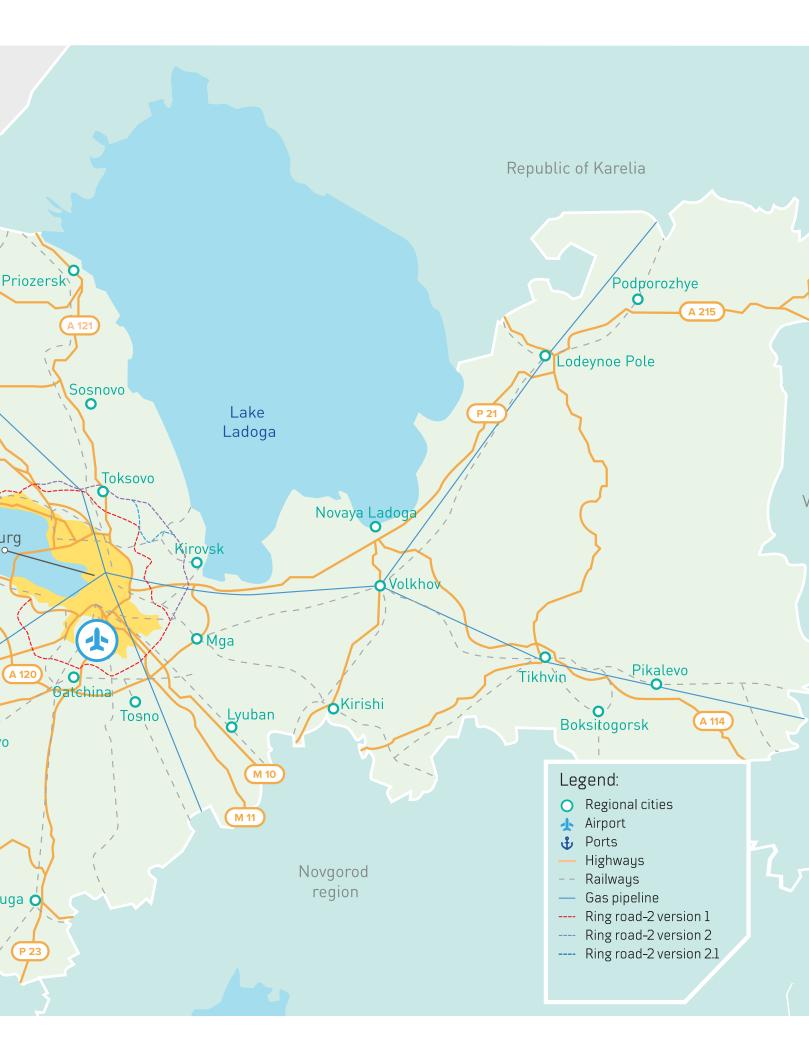
- A-118 Ring Road
- M-10 Russia
- P-21 Kola
- A-120 Saint Petersburg Southern Semi Ring
- A-121 Sortavala
- A-181 Scandinavia
- A-114 Vologda Tikhvin P-21 Kola
- A-180 Narva
- P-23 Saint Petersburg Pskov
- A-215 Lodeynoye Pole Vytegra Prokshino Plesetsk Brin-Navolok



1 place

among the regions in Northwestern Federal District in terms of the total length of railway public paths





# MAP OF PORTS

Thanks to an access to the Baltic Sea, commercial sea ports of Leningrad region play a key role in the development of transport and logistics system of Leningrad region. The surrounding areas gradually turned into modern industrial zones, in which innovative manufactures are created and the infrastructure is built, that necessary for export and import of wide range of goods.

The cargo turnover of all ports of Leningrad region in 2023 amounted to 189.7 million tons.

1.3

Vyborg million tons

cargo turnover in 2023

12.8

Vysotsk million tons

cargo turnover in 2023 3 operating terminals +2 terminals under construction

63.1

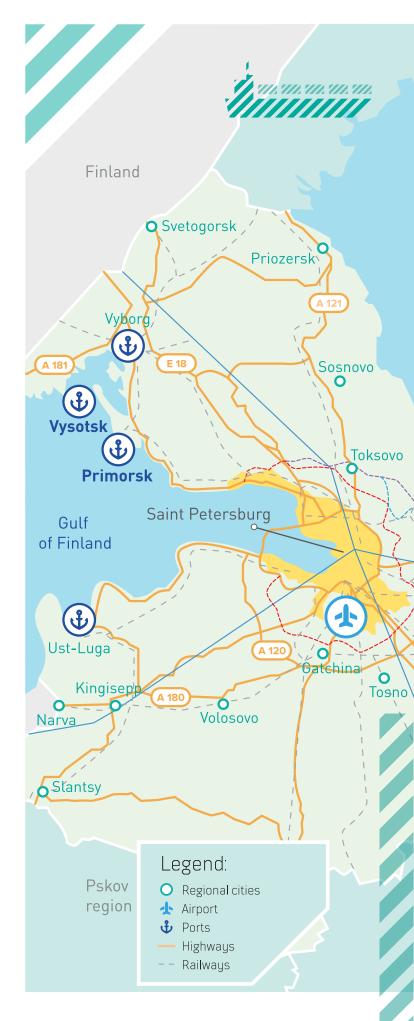
Primorsk million tons

cargo turnover in 2023 2 operating terminals +1 terminal under construction

112.5

Ust-Luga million tons

cargo turnover in 2023 >20 categories of cargo 12 operating terminals +6 terminals under construction



# UST-LUGA PORT AREA

Vistino, Ust-Luga, Kingiseppsky district

140

km

to Saint Petersburg

61

km

to Kingiseon

#### LEGEND

- Operating terminal
- Terminal under design
- Industrial zones
- Residential housing
- --- Railways
- Operating power substation 110 kV
- Planned power substation 110 kV
- ---- Overhead power lines 110 kV
- --- Planned main gas pipeline

Ust-Luga

Substation 330 kV

Lesnoy

Ust-Luga

Infrastructural facilities of CPEG

17

Krakolye

Zheleznodorozhny

Substation of Baltic

Chemical Complex

Railway stations

#### **TERMINALS**

- 1. Novaya Gavan Terminal
- 2. Ultramar
- 3. Baltic Grain Terminal
- 4. Novotrans Aktiv
- 5. EuroChem
- 6. Novatek Ust-Luga
- 7. Ust-Luga Oil
- 8. European Sulfur Terminal
- 9. Universal Handling Company
- 10. Rosterminalugol
- 11. Nevskaya Pipe Company
- 12. New Utility Technologies
- 13. Rosmorport
- 14. Ust-Luga Container Terminal
- 15. SIBUR-Portenergo
- 16. Transshipment Point
- 17. Terminal Factor
- 18. Baltic Methanol

18

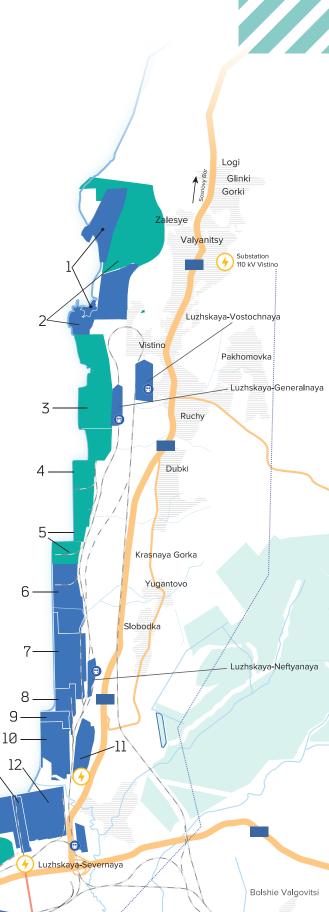
Luzhitsi

13

Luzhskaya-Yuzhnaya

37<sub>lake Leshiy</sub>

16



## VYSOTSK PORT AREA

Vysotsk, Vyborgsky district

100

km

to Saint Petersburg

26

km

#### **LEGEND**

- Operating terminal
- Terminal under design
- Industrial zones
- Residential housing
- Railways
- Operating power substation 110 kV
- ---- Overhead power lines 110 kV
- Main gas pipeline
- Gas distributing plant Vysotsk
- Railway stations

#### **TERMINALS**

- 1. Vysotsky Port
- 2. Tehnotrans
- 3. Cryogas-Vysotsk
- **4.** Distribution transshipment complex LUKOIL II
- **5.** Gas-Sintez



## PRIMORSK PORT AREA

Primorsk, Vyborgsky district

100

km

to Saint Petersburg

49

km

LEGEND

Operating terminal

Terminal under design

Industrial zones

Residential housing

-- Railways

Operating power substation 110 kV

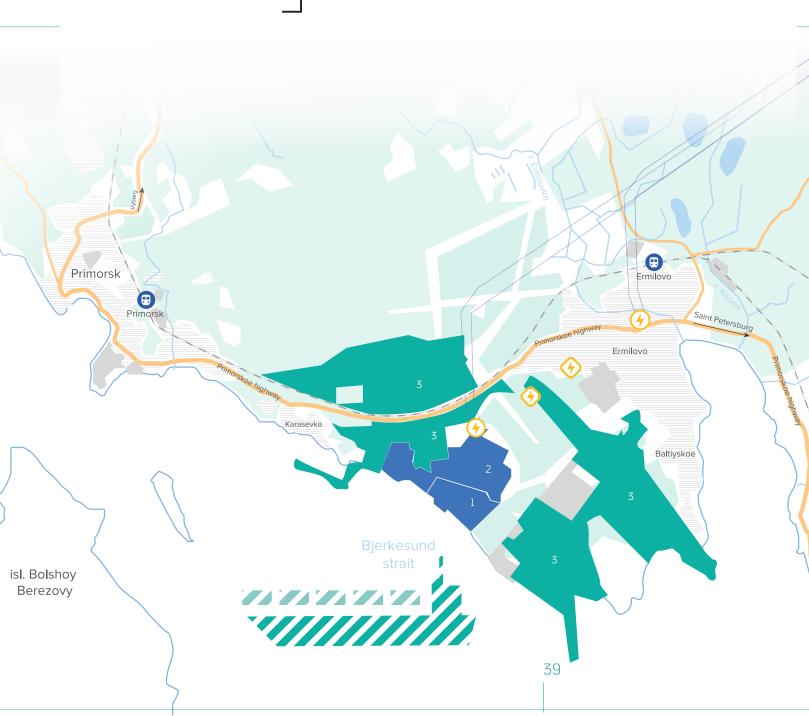
Planned power substation 110 kV

---- Overhead power lines 110 kV

Railway stations

#### **TERMINALS**

- 1. Primorsk Commercial Port
- 2. Transneft Primorsk Port
- 3. Primorsk Universal Loading Complex



## TOURIST **INFRASTRUCTURE** OF LENINGRAD REGION

Today the Leningrad region is one of the most popular tourist destinations in Russia.

Over the past 10 years the Administration of the region has done a tremendous work, creating new tourist routes, building modern hotels and recreation centers. All-season resorts of Leningrad region: Okhta Park, Golden Valley, Igora, and Red Lake are successfully developing, attracting more and more visitors. In summer, enthusiasts of outdoor activities go there, in winter - fans of skis and snowboards, as a result, the flow of tourists is not running out all year round.

The tourism, along with industry and logistics, is a key sector of the economy of Leningrad region. The region has enormous potential for the development of both classic types of tourism and new directions, such as ecotourism, military-patriotic or gastronomic tourism.

Over 700 cultural events for every taste are held annually in the region: historical reconstructions, music and film festivals, ethno-festivals, regattas and rallies.

Due to deep and systemic changes, it was possible to achieve breakthrough growth in tourist industry, and to significantly improve the quality and range of services that the region can provide to guests. This gives significant impetus for positive structural transformations not only in the economy of Leningrad region, but also in the entire Northwestern Federal District.

> 5.2

thousand attractions

fortresses

regional specially protected natural areas

regional protected areas have international conservation



Read more about tourism in the Leningrad region in «Tourism 47. Points of growth»



Tourist portal of Leningrad region

Due to extensive work in commissioning new infrastructure facilities, tourism in Leningrad region has become one of the main drivers of our economy development. Last year, the tourist flow amounted up to 6 million people, which is twice as much as five years ago. The secret of this success is simple — here everyone can find something for himself. Tourists usually come to visit Vyborg Castle and Monrepos Park, Korela Fortress, Staraya Ladoga fortress, The Tikhvin Monastery of the Dormition of the Mother of God, the state museum-reserve Gatchina, objects of the Road of Life, Sablinsky Caves.

Alexander Drozdenko Governor of Leningrad Region All-season resort Igora



Igora Drive

autodrome



Monrepos Park Museum-Reserve



Korela Fortress Museum

in Korela

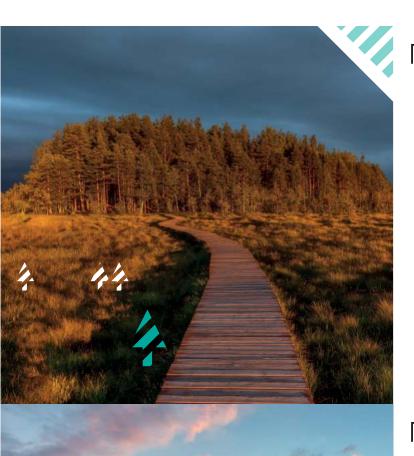
Fortress



# TOURIST INFRASTRUCTURE OF LENINGRAD REGION

Leningrad region has enormous potential for the development of eco-tourism, which has experienced a real boom in the last few years. The administration of the region is especially proud of the «Trail 47» project, initiated by the Governor of Leningrad Region, Alexander Drozdenko. This is one of the largest initiatives in Russia to create and improve eco-friendly routes.

Today the project is at the final stage of implementation. All 47 eco trails are already open to the public. The routes vary in difficulty, but they are all marked and equipped with information boards, there are special places for relaxation, from which you can admire stunning views or observe rare animals. Some of eco-trails run through specially protected natural areas, thanks to which you can take an unforgettable and at the same time safe walk among the larches of Lindulovskaya Grove, or go to the Syabersky reserve, where one can follow the steps of Alexander Nevsky to the battle with the Teutonic knights.



#### Eco-trail «Cancer Lakes»

- Vyborg district, SNR «Rakovye Ozera»
- 106 km from Saint Petersburg
- Length 8.3 km

On this trail you can observe interesting processes of shallowing and overgrowing of natural reservoirs. Three lakes — Bolshoye Rakovoe, Maloe Rakovoe and Okhotnichye — attract waterbirds, many of which are listed in the Red Books of Russia and Leningrad Region. The eco-trail is equipped with a wooden deck, which allows you to walk directly above the water. In addition, several ornithological towers are installed along the route, where one can watch birds and examine vast swampy expanses.

#### Eco-trail «South Coast Trail»

- Lomonosovsky district, SNR «Lebyazhy»
- 390 km from Saint Petersburg
- Length 67 km

The longest eco-trail in Leningrad region, laid through the territory of Lebyazhiy nature reserve. It is designed for 4 days of travel, but it is possible to go through it in parts, since the highway passes nearby. The picturesque trail runs along the shore of the Gulf of Finland. Along the way you can see a large number of different types of birds. One of the main attractions of the route is the Shepelevsky lighthouse, located on a peninsula near the village of Shepelevo.

# INVESTMENT MAP OF LENINGRAD REGION (IRIS)

IRIS is an investment map of Leningrad region, that demonstrates investment advantages and opportunities of the region. With its help one can independently select an investment site, find the communication connection points and information about long-term development plans of the territory.

Detailed specifications of sites and infrastructure available on the map:

- Schemes of investment sites
- Assessment of available infrastructure
- Infrastructure development plans
- Ongoing investment projects
- Land categories, cadastral map, satellite imagery

291

investment sites

19

industrial parks

211

investment projects



#### IRIS

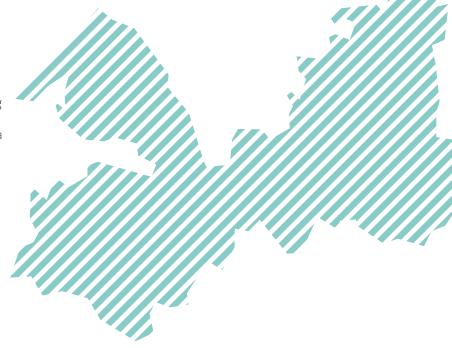
the winner of the National Award «Investment leaders of development — 2023»





#### **EXPERIENCE**

of implementation of Investment Map in Leningrad Region was taken into account during the development of investment map of Russia



# MAP OF INDUSTRIAL PARKS OF LENINGRAD REGION

In Leningrad region, the register of 18 industrial parks has been formed, of which 10 are operational, 4 are being constructed and another 4 will be constructed in coming years. The geography of industrial parks covers almost all municipal districts of Leningrad region. By becoming a resident of industrial park, the company gains access to transport infrastructure and utility networks, thus saving the time required to launch the project.

163 industrial parks

residents are located on the territory of industrial parks

industrial parks are under construction 8.8

thousand jobs created

planned industrial parks

thousand

hectares

area of existing

and constructed industrial parks

27.8

billion RUB

the volume of actually attracted private investments

51%

occupancy of operating industrial parks

All sites listed below have engineering and technical capabilities for gas and power connection. All Industrial Parks, indicated below, are included into the State Information System of Industry (GISP)

- 1 RAUM Bugry Industrial park
- 2 Greenstate Industrial Park
- 3 North-Western Nanotechnology Center (Nanopark Gatchina)
- 4 M10 Krasny Bor Industrial park
- 5 M10 Yam-Izhora Industrial park
- 6 M10 Pioneer Industrial park
- M10 Telmana Industrial park 7
- 8 M10 Nikolskoue Industrial park
- 9 Kola Industrial Park
- 10 Levoberezhny Industrial park



# RAUM BUGRY INDUSTRIAL PARK

2.7

ha area of available

0.1

km

distance to St. Petersburg

I\/-\/

allowed hazard class

Bugrovskoe rural settlement, Vsevolozhsky district



Water supply: 192.455 m³/day

Waste water disposal: none, own sewage treatment facilities are planned

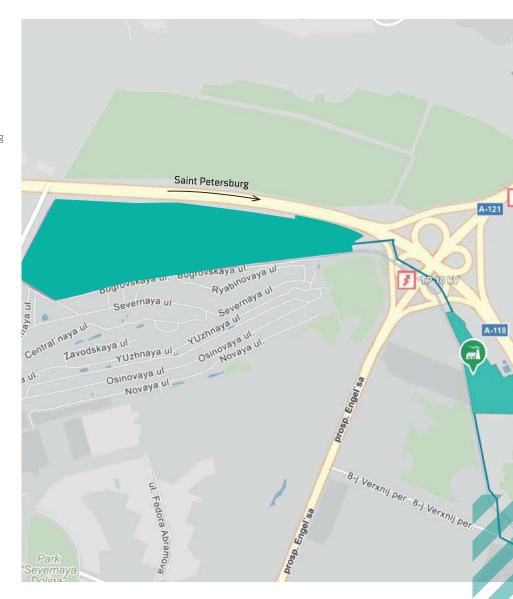
Electric power supply: 5.1 MW

**Gas supply:** connection is possible [up to 2,100 m³/hour]

Heat supply: own boiler rooms (2.5 MW)

Distance to a road, km: 0

Distance to a railway, km: 2.2



#### Nearby enterprises

- STC warehouse complex
- Malmekh (construction equipment services)
- SDK StroyGroup (production and delivery of concrete and construction mixes)
- Severnaya Construction Base
- Shuvalovo (a peat company)
- Betoline (pouring of foundations, swimming pools, fences, berries)

#### Residents

Knorr-Bremse 1,520 (production of brake systems for railway transport)

#### **Dmitry Alexandrov**

+7 (921) 915 15 07 +7 (812) 679 47 00 alexandrov@raum.group

# GREENSTATE INDUSTRIAL PARK

2.26

ha area of available

1.5

distance to St. Petersburg

III-V

allowed hazard class

Gorelovo industrial zone, Villozskoe urban settlement, Lomonosovsky district

Connection points:

- Gas 4,440.6 m³/hour
- Water 3,000 m³/day
- Electricity 27 MW





- 1. Gorigo
- 2. MTGT
- 3. SK ZAPAD
- 4. PIT-PRODUCT
- 4. FII-PRODUCT
- **5.** Sole proprietor Korobeynikova
- 6. Dermosil
- 7. TRIER-SPB
- 8. MT-group
- 9. SMC Pneumatics
- 10. Luzhskaya
- 11. Hackel

- 12. Technobering
- 13. GlavAvtosnab
- 14. Vertek
- 15. Metal service center
- 16. MT-group
- 17. Sotex
- 18. Kuznetsov
- 19. Physiotechnika
- 20. Ambitech
- 21. Private investor
- 22. Private investor

- 23. New Company
- 24. Private investor
- 25. Etalontekhnopark-LO
- **26.** Sole proprietor Drunken S. I.
- 27. Barrymore
- 28. Prombox
- 29. Machine-building enterprise
- **30.** New Company
- 31. Private investor
- 32. Astros
- **33.** Private investor
- **34.** Private investor

# NORTHWESTERN NANOTECHNOLOGY CENTRE (NANOPARK GATCHIN)

6.5

na area of available plots

30

distance to

III-V

allowed hazard class

#### Gatchina, Gatchinsky district

Connection points:

- Gas 3,169 m³/hour
- Boiler room 10 MW
- Water 240 m³/day
- Electricity 5.377 MW
- Communication line



1. Business services area

#### 4,000 m<sup>2</sup>

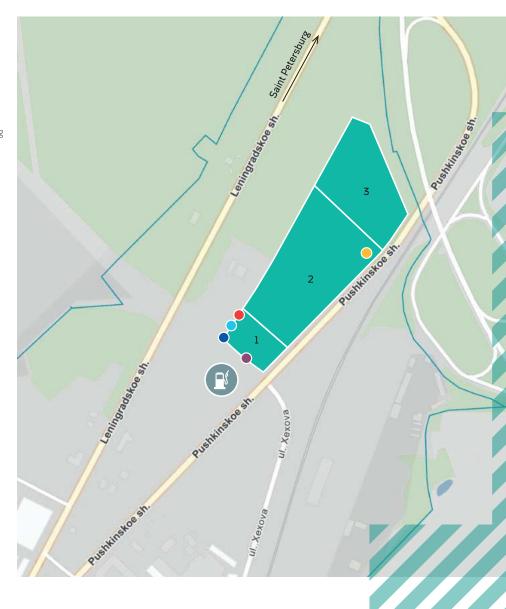
Class B business centre, public services and commercial services are planned to be placed there 2. Research and production area

#### 20,000 m<sup>2</sup>

Modern industrial premises for small and medium-sized innovative companies Greenfield area

#### 3.4 га

Industrial land plot for the construction of an industrial park



## M10 KRASNY BOR INDUSTRIAL PARK

145

ha area of available

4

km distance to St. Petersburg

III-V

allowed hazard class

# Krasny Bor settlement, Tosnensky district

Connection points:

- Gas 3,000 m³/hour
- Water 6,000 m³/day
- Electricity 10 MW





- NEVA Land
- 2. Carville
- 3. Warehouse complex
- 4. Lent
- Складской комплекс
- **6.** Available land plot 5 ha
- 7. Wildberries
- 8. Available land plot, 7.5 ha
- 9. Available land plot, 74 ha



# M10 YAM-IZHORA INDUSTRIAL PARK

135

ha area of available

1

km distance to St. Petersburg

II-V

allowed hazard class

# Yam-Izhora settlement, Tosnensky district

Connection points:

- Gas 5,000 m³/hour
- Water 6,000 m³/day
- Electricity 10 MW





- 1 PetroKanat
- 2. Terra-Terminal
- 3. Edelweiss
- 4. Molfrost

- 5. ArchiMet
- 6. PiterProm
- 7. PolarPharm
- 8. TransPak

- 9. TD "Elf"
- 10. Distribution centre of Tander (Magnit)
- 11. Available land plot, 28 ha
- 12. Available land plot, 4.7 ha

# M10 PIONER INDUSTRIAL PARK

161

ha area of available plots

distance to St. Petersburg

II-V

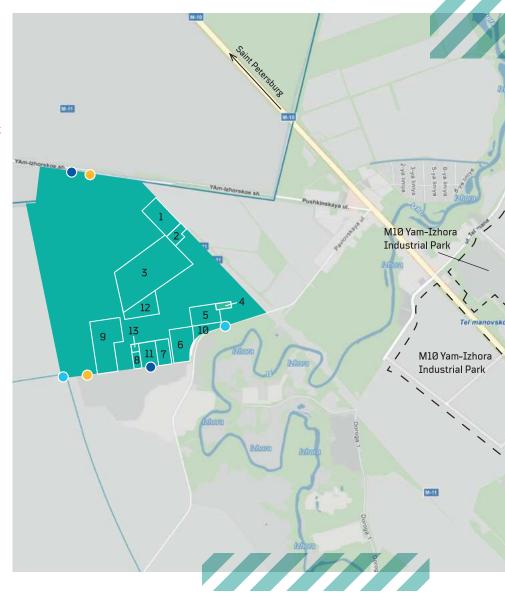
allowed hazard class

#### Pioner settlement, Tosnensky district

Connection points:

- Gas 2,000 m3/hour
- Water 6,000 m3/day
- Electricity 10 MW





- 1. Management Company Avtodor
- 2. Gazprom Gazomotornoe Toplivo
- 3. REVADA
- 4. Holding-78
- 5. DrevSnab

- 6. Warehouse complex
- 7. Shreder Retail
- 8. SK-Consult
- 9. Warehouse complex
- 10. Available land plot, 17 ha
- 11. OR[
- 12. Available land plot, 3 ha
- 13. Available land plot, 0.44 ha





# M10 TELMANA INDUSTRIAL PARK

19

ha area of available plots

2

distance to

III-V

allowed hazard class

#### Telmana settlement, Tosnensky district

Connection points:

- Gas 3,000 m³/hour
- Water 3,000 m³/day
- Electricity 10 MW



# $\sqrt{1}$ M10 Yam-Izhora **Industrial Park** M10 Yam-Izhora **Industrial Park**

- Meat processing plant Tosnensky
- 2. Severnaya Krevetka
- 3. Detskoselsky Concern
- 4. Hotey
- 5. Metalworking enterprise
- 6. Warehouse complex

- 7. ReFiRI
- 8. RosEnergo
- 9. Argon
- **10.** Holding-78
- 11. Production complex
- 12. Baki.Ru

- 13. BNS (Baltic Stainless Steel)
- 14. Available land plot, 10 ha
- 15. Available land plot, 1.3 ha
- 16. Ales-D

# M10 NIKOLSKOE INDUSTRIAL PARK

31.5

ha area of available plots

10

distance to

III-V

allowed hazard class

#### Nikolskoe settlement, Tosnensky district

Connection points:

- Gas 2,500 m³/hour
- Water 2,000 m³/day
- Electricity 10 MW



# The site on the plant "Sokol" territory Plant "Sokol"

- 1. KAPRI
- 2. Region
- 3. Available land plot, 1 ha
- 4. Available land plot, 19 ha
- 5. Available land plot, 1.5 ha
- 6. Available land plot, 2.6 ha
- 7. Available land plot, 20 ha
- 8. Available land plot, 1 ha





# LEVOBEREZHNY INDUSTRIAL PARK

90

ha area of available plots

150

distance to St. Petersburg

I-V

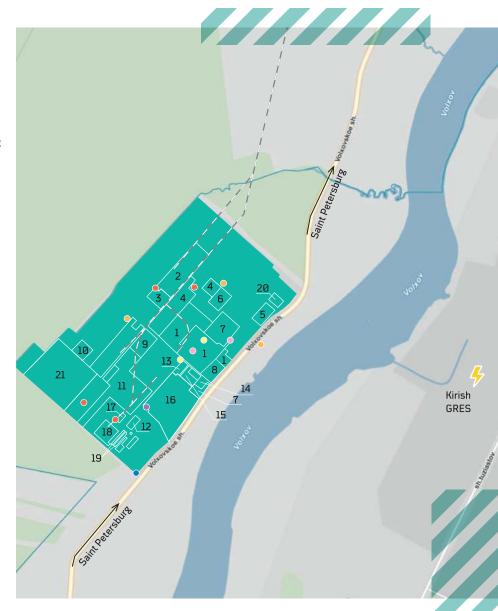
allowed hazard class

#### Kirishi, Kirishsky district

Connection points:

- Drinking water
- Electricity 400 kVA
- Electricity 630 kVA
- Electricity 1,000 kVA
- Borehole
- Electric substation 80,000 kVA63,000 kVA





#### Residents and clients of the industrial park:

- 1. Astor
- 2. First Wood Impregnation Plant
- 3. Ros-Invest
- 4. Trans Complex Group
- 5. Sole proprietor Gabrielyan G.M.
- 6. Dor-Alt
- **7.** NZRM
- 8. Novaya Era

- 9. Hagarov A. U.
  - Krylov A. E.

Shimanov I. A.

- 10. Eco Carbo
- 11. KZPP
- 12. Media-Land
- 13. Delta Tek
- 14. Sole proprietor Nogtev I. L.

- 15. Trigoda-Farm
- 16. Ruscam
- 17. Crypto UNIVERSE
- 18. Duglass
- 19. OPB Garage cooperative
- **20.** Sole proprietor Smirnov

# PIKALEVO INDUSTRIAL PARK

7.3

ha area of available plots

244

distance to

I\/-\/

allowed hazard class

#### Pikalevo, Boksitogorsky district

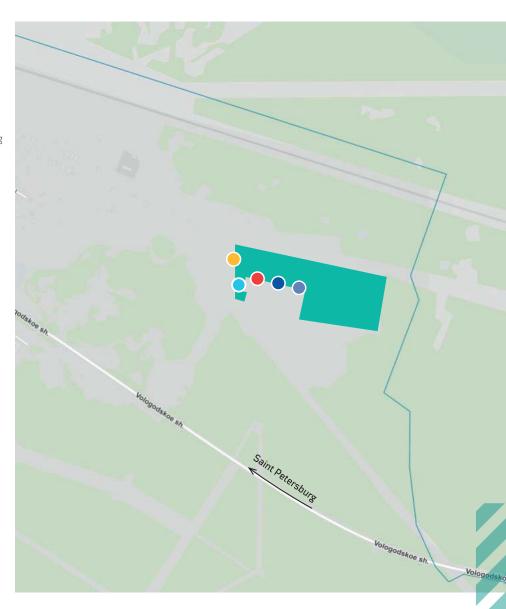
Connection points:

- Heat 3.44 Gcal/year
- Water 300 m³/day
- Electricity 1.2 MW
- Domestic and storm water sewage
- Gas 3,000 m³/hour



#### **SERVICES**

- Sale of land plots provided with access to utilities, ready-made industrial premises, build-to-suit services
- 2. Service, cleaning, handling, security, provision of resources





EuroChem Northwest Phosphorit industrial zone, Kingiseppsky district

Completed project

5.8

billion RUB

volume

million tons

project capacity

150

iobs

We have developed good partnership experience with both local authorities and budgetary organizations. For many years Phosphorit, the Administration of Kingiseppsky District and the Government of Leningrad Region have been signing agreements on social and economic cooperation.

Vladimir Erlykov Executive Director of Phosphorit Group of Companies





Products made by Phosphorit are delivered to consumers from more than 70 countries in the world and 35 regions of the Russian Federation

EuroChem, established in 2001, is the largest Russian manufacturer of mineral fertilizers and is among top ten leaders of the branch in the world.

A facility for ammonia production, that is required for the production of nitrogen fertilizers, was built within the frameworks of an investment project at the premises of Phosphorit factory. The strictest requirements for technical reliability and environmental safety were imposed on the project.



+7 (813) 759 51 86 EuroChem-NW@eurochem.ru www.eurochemgroup.com/ru



RusChemAlliance Ust-Luga, Kingiseppsky district

Ongoing project

45

#### billion m³ per year

gas processing at the gas processing complex

~'7()

#### thousand

employees to be attracted at the peak of construction

~900

employees current staff

# Annual production at the gas processing factory:

- 19.5 billion m<sup>3</sup> of commercial gas
- 13 billion tons of LNG (C1), up to 3.8 million tons of ethane fraction (C2)
- up to 1.7 million tons of LPG (C3-C4)
- 0.1 million tons of pentane-hexane fraction (C5+)



# An integrated complex for processing and liquefaction of natural gas

RusChemAlliance is a joint venture of Gazprom and RusGazDobycha, established on parity terms. The company is implementing the project of the Gas processing complex as a part of the Complex for processing ethane-containing gas (GPC CPEG).

GPC CPEG will become the largest enterprise in Russia in terms of gas processing, one of the most powerful in the world in terms of the processing volume (45 billion m<sup>3</sup> of gas per year) and the leader in terms of the production of liquefied natural gas (about 13 million tons per year).

+7 (812) 240 00 72 office@baltLng.ru www.baltlng.ru



~34

billion RUB

volume

1

million tons per uear

volume of production

1,406

jobs

Volkhov branch of Apatit Volkhov, Volkhovsky district

Ongoing project

Our interaction and cooperation with Economic Development Agency of Leningrad Region is significantly contributing to the development of the project. We highly appreciate partnership that we have established. Because we share the same goal—to facilitate stable social and economic development of Leningrad region, to improve the quality of life of its residents.

Sergey Lobanov Director of the Volkhov branch of Apatit



The annual volume of production of ammophos will exceed 880,000 tons, including 43,000 tons of water soluble ammophos as the result of the implementation of the investment project

The enterprise produces a wide range of mineral fertilizers required in Russia, Asia, South America and Africa, and aluminium sulfate (coagulant for water treatment). It is a manufacturer and exporter of sodium tripolyphosphate — the main component for production of synthetic detergents.

In 2019 the investment project "Strategic development of the Volkhov branch of Apatit up to 2025" was launched.



+7 (81363) 64 902 VfApatit@phosagro.ru www.phosagro.ru



Hake

Lomonosovsky district, Villozskoe urban settlement

Ongoing project

850

million RUB

volume of investment for the last 4 years

2002

year of company

208

jobs created

In Leningrad region, with the assistance of Economic Development Agency of Leningrad Region, there have been created all conditions for full-scale economic development, which allows industries to reach new frontiers, despite current conditions.

V. P. Vdov CEO of Hakel





KLUCHEVOY COMPONENT (Hakel) is a Russian electrical engineering company, developer and manufacturer of surge protection devices, lightning protection systems and grounding systems, industrial automation devices, and electronic components.

+7 (812) 207 47 05 info@hakel.ru www.k2el.ru



Experimental Factory of Building Constructions Gatchina, Gatchinsky district

Ongoing project

~417

million RUB

volume of investments

15

billion RUB

Total volume of performed work over the last 4 years

> 480

number of company employees Experimental Factory of Building Constructions and Economic Development Agency of Leningrad Region concluded a cooperation agreement, within which the Agency provides support to the investment project on "one-stop-shop" basis.

Peter Kuleshov CEO of Experimental Factory of Building Constructions



A diversified construction and production factory that provides all stages in the construction industry on a turnkey basis

- The total area of the factory owned by the company, including production and warehouse premises, is 71,000 m².
   Premises rent in Rzhev and Tikhvin — 30,000 m².
- Productive capacity of the factory:
  - 90,000 m<sup>2</sup> of buildings and structures per year,
  - 10,000 tons of metal structures per year,
  - $-\,400,\!000\,\text{m}^2$  of enclosure structures like three-layer sandwich panels for buildings of various purposes;
  - -7,500 m<sup>2</sup> of buildings of various purposes per month.

+7 (813) 719 92 44 main@ozsk.ru www.ozsk.ru



6.9

billion **RUB** 

volume of investments

production sites

> 230

jobs

ROCKWOOL-North Vyborg, Vyborgsky district

Completed project

Due to the cooperation with Economic Development Agency of Leningrad Region we are establishing more open and efficient dialogue with the regional authorities and companies.

Marina Potoker CEO of ROCKWOOL



The company provides thermal and sound insulation to the whole Northwestern Federal District, a part of the products is delivered to Central Federal District or goes to export.

One of the leaders in the production of solutions based on rock wool, used for thermal and sound insulation, fire protection at all types of buildings and constructions, as well as in industrial equipment. Along with Vyborg, company's factories are located in Troitsk (Chelyabinsk region), Balashikha (Moscow region) and in the special economic zone Alabuga in Tatarstan. The products made by the plant in Vyborg were used for the reconstruction of the central building of the State Hermitage Museum, the Circus on the Fontanka river, Nikolskie Ryady public space, New Holland Island and for the insulation of Lakhta Centre.

+7 (812) 449 82 49 salesl@rockwool.com www.rockwool.com.ru

#### **IKON TYRES**

Ikon Tyres Vsevolozhsk, Vsevolozhsky district

Completed project

1

billion Euro

volume of investment

17

million tires

volume

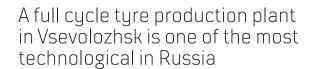
> 1

thousand

Unique professional experience and careful control of every production stage allow manufacturing tyres that meet international quality standards. Cooperation with the Government of Leningrad Region is aimed at the development of economic and social indicators of the region.

Andrey Pantyukhov CEO of Ikon Tyres





- The full cycle production process is implemented: from the preparation of rubber mix to a finished tyre ready for shipment
- The product range includes tyres for passenger cars, off-road vehicles and commercial passenger transport
- Technological summer and winter tyres for adverse climatic conditions
- A wide range of sizes: from 13" to 21"

+7 (812) 336 90 00 info@ikontyres.ги www.ikontyres.ги



Pigment-Holding Yanino, Vsevolozhsky district

Completed project

2

25

#### billion RUB

volume of investments in equipment for a new roduction facility

thousand tons Production capacity of various paints

s ction Modern Pigment is one of the leaders in the local chemical industry. And we are proud to be located in Leningrad region where we can fulfil our investment and production potential to the full extent.

Alexander Shikhanov CEO of Pigment-Holding

> 200

jobs

and varnishes



#### Pigment-Holding manufactures Russian products not inferior to Western counterparts in terms of their quality

Pigment-Holding includes:

- Pigment Science a research institute dealing with the development of special materials with specified characteristics and properties, with the preparation of a package of documents, as well as the product quality control;
- Pigment Powder Paints manufactures powder-based paints and primers, custom products for various types of pipelines;
- Pigment Paint and Varnish Special Systems manufactures varnishes, enamels, putties, primers and other liquid-based materials;
- Pigment Storage provides storage areas for products.

+7 (812) 645 35 43 office@pigment.ru www.pigment.ru



2.2

billion **RUB** 

volume

20

million litres

volume of produced

185

Annolovo, Tosnensky district

Completed project

Our aim is the creation of an expert centre for the development of technical solutions in the sphere of protective coatings in Leningrad region with the support of the regional Government.

Andrey Druzhinin Head of Litum



The leader in the production of reliable and efficient solutions in the sphere of protective coatings for various branches of industry, including shipbuilding and ship repair

Litum offers comprehensive solutions. Modern production and latest technologies allow creating paint and powder coatings of high quality.

In order to transform paints into reliable protective coatings Litum offers technical support for projects: a qualified technician visits a facility to control the quality of work, to develop efficient operating procedures, to give consultations, etc.

+7 (812) 640 00 80 info@litum.org www.litum.org



4.5

billion RUB

volume of investments

500

thousand units

volume of produced goods per year

300

jobs



Ongoing project

Cooperation with Economic
Development Agency of Leningrad
Region has always brought positive
results at all phases of the implementation of our investment project.
Consultation/information received
on time allows immediately resolving
issues of various levels that investors
face during the project implementation process. The Agency has always
provided assistance in solving the
most complicated issues.

Alina Chernikova Executive Director of Roca Rus



The new sanitary ware production lines in Tosno will be equipped with the modern facilities, which will allow increasing the productivity of the factory from 500 thousand to 1.5 million production units per year.

A leading manufacturer of bathroom supplies in Russia. The company's factory in Tosno manufactures a wide range of sanitary ware products: sinks, pedestals, toilet bowls, urinals. On the Russian market the company presents high-quality products of different price segments and design solutions.

Two land plots (3.1 ha and 3.4 ha) have been selected in Tosno for the second phase of the factory. The production plant is recognized as a large-scale investment project, this status gives the right to rent a land plot without bidding procedures.



+7 (800) 200 16 40 marketing@ru.roca.com www.roca.ru



6

million m<sup>2</sup>

volume of produced goods

980

billion RUB

volume of investments

170

jobs



M10 Yam-Izhora industrial park, Telmanovskoe, Tosnensky district

Completed project

A project on the implementation of an investment project on construction of a new corrugated cardboard production factory has been developed and completed due to the consulting and information support of Economic Development Agency of Leningrad Region. We will be glad to continue working together with the Agency in our future projects.

Alexey Zlobin CEO of Nurek



The volume of produced goods has increased from 16 million m² per year in 2013 and amounted to 62 million m² in 2021. The average production growth was 18.5% per year

In 2018 a decision to expand production and construct a new factory for production of corrugated cardboard packaging was made.

The project is being implemented by Nurek company. In 2019 the Industrial Development Fund approved to the company a loan amounting to 250.6 million rubles under the "Development projects" program. The project is included in the list of the regional investment projects in order to receive tax benefits according to the regional law of 25 November 2019 No. 89-oz.



+7 (812) 702 69 71 office@t-pack.ru www.t-pack.ru



>3

billion RUB

volume of investments over the last 5 years

1997

year of company foundation

750

jobs



Kappa RUS

Vsevolozhsk, Vsevolozhsky district; Kommunar, Gatchina district; Moscow

Ongoing project

Cooperation with the Government of Leningrad Region is ongoing; in 2024, Kappa Rus is going to participate in a project of increasing labor productivity. Colleagues from the economic team are always ready to provide assistance, consultations and support. That is very important, and we really appreciate our strong business relations

Olga Rudova CEO of Kappa Rus



Kappa RUS is a leader in the production of corrugated cardboard and corrugated cardboard packaging in Northwestern federal district

Kappa Rus includes 3 sites for the production of corrugated cardboard and corrugated cardboard packaging (in Vsevolozhsk, Kommunar and Moscow) and a factory for the production of bag-in-box bags for liquid food products (in Vsevolozhsk). Most of Kappa Rus clients are companies, producing food products and consumer goods.

+7 (812) 329 76 00 info@kapparus.ru www.kapparus.ru



> 60

billion RUB volume

2000

year of company foundation

1,300

jobs

Philip Morris Izhora Lomonosovsky municipal district, Villozskoe urban settlement

Completed project

Thanks to the efforts of the Government of Leningrad Region, their willingness to give entrepreneurs comprehensive support, a favorable business climate has been created as well as all conditions for sustainable development.

Konstantin Soloviev CEO of Philip Morris Izhora



Philip Morris Izhora is a high-tech factory with a full production cycle: from primary tobacco processing to manufacturing and packaging

Factory in Leningrad region manufactures innovative products with reduced risk - tobacco sticks for the IQOS electric tobacco heating system. Local production fully satisfies needs of internal market and allows to export innovative products to the other countries.

+7 (812) 718 45 45 www.pmi.com



Svetogorsk Pulp and Paper Mill Svetogorsk, Vyborgsky district

Completed project

> 1.2

billion RUB

volume of capital investments

> 550

thousand tons

annual production

>2

thousand

We manufacture products for everyday lives — office and offset paper, CTMM, cardboard — and we continue to develop new kinds of production. We highly appreciate the efforts of the economic team of the Government of Leningrad Region and really effective support provided to our company.

Timur Gabidullin Director of Svetogorsk Pulp and Paper Mill



One of the largest and most modern pulp and paper factories in Russia

The company produces popular office paper brands such as SvetoCopy and Ballet, that celebrates 25th anniversary of being on market in 2024.

Located in Svetogorsk, Leningrad Region, the factory supplies town residents with drinking water and heat, purifies incoming and generated wastewater, and receives industrial and municipal waste to its own landfill.

The company constantly implements initiatives aimed at the development of the concept of sustainable forest management, environmental protection, support for the local communities and for the social sphere of the region.



+7 (813) 784 11 11 otvet@svetopaper.com



Production complex of Orimi Sverdlovskoe, Vsevolozhsky district

Completed project

6.4

#### billion RUB

volume of investments into the creation of a coffee production manufacture

The whole history of our production complex is a continuous investment process, growth and development. The success and efficiency of this process (as the overall success of the enterprise) was to a great extent determined by the policy of the regional Government.

# 87

### thousand tons

volume of tea and coffee production in 2023

Mikhail Sokolov CEO of Orimi production complex

# 2,160

#### people

number of personnel



Orimi Group manufactures coffee under its own trademarks: Jockey, Jardin, Piazza Del Caffe.

A key asset of tea and coffee industry in Russia. The company's structure includes two tea and coffee factories, a coffee plant, warehouse complexes for raw materials, component parts, finished products, specialized mechanical production units.

The production process uses tea and coffee raw materials from the leading tea and coffee producing countries (Sri Lanka, India, China, Kenya, Indonesia, Brazil, Columbia, Ethiopia, etc.).

+7 (812) 346 82 40 mail@orimitrade.ru www.orimi.com



~25

billion RUB

volume of investments

> 35

thousand tons

of finished goods

>850

employees in Russia JACOBS DOUWE EGBERTS RUS Villozskoe, Lomonosovsky district

Completed project

Total revenue of JDE Peet's in the world in 2022 — 8.2 billion euro

Total number of employees in the world — 20,710

Leadership positions at 43 markets in the world



One of the leading coffee and tea sellers in the world, offering about 4,200 thousand cups of coffee or tea per second

Today coffee and tea products made by the company are represented in more than 100 countries. The factory of JACOBS DOUWE EGBERTS RUS, located in Lomonosovsky district of Leningrad region, will turn 24 years in 2024.

This is one of the world's largest full-cycle production sites in the world, manufacturing instant coffee, coffee blends, roasted ground and bean coffee brands such as Monarch, Carte Noire and Maxim.

+7 (812) 346 76 20 ru-info@jdecoffee.com www.monarchcoffee.ru



2.6

billion RUB

volume of investments

6.5

thousand tons

volume of production per year

280

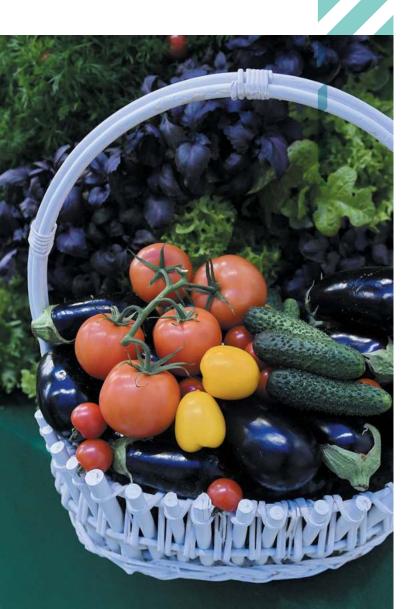
jobs

Kruglyj God Pikalevo, Boksitogorsky district

Completed project

Leningrad region has a quite high level of infrastructure development, there is program aimed at the investment support which provides government support for business development.

Maria Butkina CEO of Kruglyj God



# The second phase of a greenhouse complex has been recently launched

The complex includes three main parts: greenhouses for the cultivation of cucumber crops, tomato and lettuce crops, administrative building and two power centers. The greenhouses are represented by 11 units with a total area of 11.2 hectares. The maintenance of the microclimate and lamp operation mode is provided by Priva computer system.

Each power center is an integrated building that consists of two parts: electric generator and boiler, united by a single thermal scheme and a single system of automatic control of heat flows.

+7 (495) 514 00 99 Info@apheco.ru aph-ecoculture.ru



Piterprom Group of Companies Telmanovskoe, Tosnensky district

Ongoing project

> 500

million RUB

volume of investments For many years Piterprom has been presenting high-quality food ingredients to the Russian market

~900

tons

planned production capacity per year

Piterprom Group of Companies develops and introduces milk and protein dry mixes, complex food additives and stabilization systems for the production of goods of all branches of the food

60

jobs

The company manufactures functional food for people leading an active lifestyle: high-protein milkshakes, protein mixes for pancakes, dry cereals with protein and fruit fillings.



+7 [812] 565 01 01 info@piterprom.com www.piterprom.com



SOLUTIONS BEYOND LOGISTICS

Ahlers Rus

Gorelovo industrial zone, Lomonosovsky district

Ongoing project

billion RUB

of investments

68

thousand  $m^2$ 

area of warehouse premises in Northwestern

For over 110 years Ahlers has been helping its clients all over the world providing modern logistics services and developing individual solutions

The company offers a wide range of traditional and innovative logistics services, such as international forwarding operations, project and trade logistics, warehouse storage, customs registration, information analytics and transportation of valuable cargo.

In 2021 a project on the construction of the regional headquarters of Ahlers (own office building with an area of 3,100 m<sup>2</sup>) was completed.

In 2022 the new Class A warehouse with an area of 25,000 m<sup>2</sup> was launched, the volume of investments amounted to 1.5 billion RUB.

500

iobs

+7 (812) 332 67 00 info@ahlers.com www.ahlers.com





422.7

million USD

volume of investments

8

million tons

volume of cargo transshipment per year

385

jobs



EuroChem Terminal Ust-Luga Vistino rural locality, Kingiseppsky district

Ongoing project

We would like to express our sincere gratitude and appreciation to Economic Development Agency of Leningrad Region for its help concerning informational and organizational support to the project on the construction of a transshipment terminal for mineral fertilizers in Ust-Luga commercial seaport.

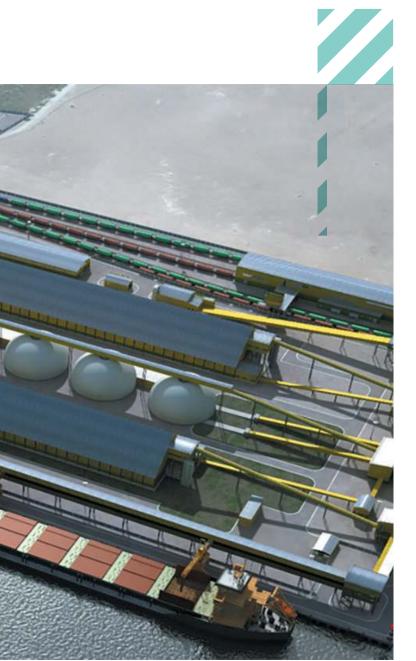
Igor Lipinskiy Executive Director of EuroChem Terminal Ust-Luga



One of the most hi-tech terminals for the transshipment of mineral fertilizers in Ust-Luga commercial seaport

The company is implementing a project on the construction of the transshipment terminal for mineral fertilizers in Ust-Luga commercial seaport. It will be used for the reception, short-term storage and shipment of mineral fertilizers (nitrogen-phosphorus fertilizers, potash fertilizers).

The terminal is a completely closed technology. Cargo is delivered by railway transport and is departed by sea transport. Shipload is stored in the modern warehouses equipped with structures and systems preventing pollution of water bodies.



+7 (81375) 95 186 etu@eurochem.ru www.eurochem.ru



348

billion RUB

volume

96.6

million tons

project capacity of the complex peryear

thousand

Primorsk Universal Loading Complex Primorsk, Vyborgsky district

Ongoing project

The project is being implemented with the support and active participation of the relevant committees and subdivisions of the Government of Leningrad Region. An agreement on socio-economic cooperation was concluded by the investor, the region and the municipal unit.

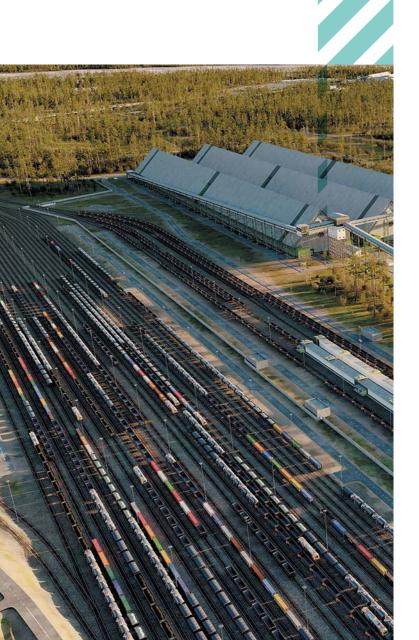
Evgeny Savkin CEO of Primorsk Universal Loading Complex





The project transshipment capacity of the complex — 96.6 million tons of various cargo per year.

The company is implementing a project on construction of the universal deep-water sea port complex Primorsk Universal Loading Complex. The creation of a special port economic zone is being developed together with the Government of Leningrad Region. Specialized and universal terminals for the transshipment of various cargo are being created in the territory of Primorsk Universal Loading Complex. Logistic and social infrastructure is also being developed.



+7 (812) 449 19 54 info@upkprimorsk.com www.upkprimorsk.com

#### **II** NOVOTRANS

> '75

billion RUB

volume of investments

24.3

million tons

volume of transshipment per year

765

iobs

Novotrans Aktiv Vistinskoe, Kingiseppsky district

Ongoing project

Economic Development Agency of Leningrad Region provides support to the investment project and assistance in obtaining permission and conciliation documentation for the terminal within the framework of the regulations for the interaction with the executive authorities of the region.

Alexey Zharkov CEO of Multipurpose Trade Terminal Ust-Luga



The terminal will be used for the transshipment of general, bulk, grain and food cargo with the total volume of 24.3 million tons per year

The company is implementing a large-scale investment project on the construction of Ust-Luga Universal Trade Terminal in Ust-Luga seaport. The terminal is being built on newly created artificial land plots and will become the largest multipurpose complex of a new generation in the Baltic.

In 2023, it is become possible to receive up to 16.26 million tons of cargo per year by rail, which corresponds to the timetable of implementation of Federal Project "Development of Sea Ports" of the national project "Transport part of the comprehensive plan for the modernization and expansion of the main Infrastructure for the period until 2024".



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Ultramar Vistino, Kingiseppsky district

Ongoing project

> 90

billion RUB

volume of investments

20

million tons

volume of transshipment per year

\_\_ < /

> 1.5

thousand

obs

Since the beginning of Ultramar project implementation, the interaction with Economic Development Agency of Leningrad Region to receive receiving, allows to receive, almost in online mode, consulting assistance of high quality and to promptly resolve investor's questions.

Andrey Bonch-Bruevich CEO of Ultramar



In April 2022 the company was included in list of the strategic enterprises of Russian economy prepared by the Ministry of Transport of the Russian Federation and other federal executive authorities

Ultramar is implementing a large-scale investment project on the creation of a port complex in Ust-Luga seaport for the storage and transshipment of export cargo produced by Russian manufacturers.

Within the project, from July 2019 to October 2021, the company commissioned a marine terminal for the transshipment of mineral fertilizers and a warehouse logistics zone with the total area of more than 300 ha. In 2023 the company continued developing the terminal due to the construction of new berths and the creation of transshipment capacities increasing cargo turnover up to 25 million tons per year.

+7 (812) 334 43 85 office@ultramar.ru www.ultramar.ru



Ongoing project

Vysotsk grain terminal

Vysotsk, Vyborgsky district

13

billion RUB

volume of investments

million tons

planned cargo turnover per year

jobs

Tehnotrans is implementing an infrastructural project "Vysotsk grain terminal" in Leningrad region. Economic Development Agency of Leningrad Region provides active support and comprehensive assistance to the project within the frameworks of the concluded agreement.

Viktor Chuykin CEO of Tehnotrans







The implementation of the project will reduce the acute shortage of port and railway infrastructure, as well as transshipment and storage capacity for grain cargo in Northwestern Federal District and will help to redirect the flow of agricultural products, currently exported through the ports of other countries. This will lead to a sustainable growth of grain export, as well as an export of oilseeds and their processed products. Also, it means the creation of new jobs and regular flows of tax payments.



+7 (495) 221 88 11 info@vztagro.ru www.tehnotrans.ru



Ski resort Krasnoe Ozero Near Korobitsyno, Priozersky district

Ongoing project

2,433

million RUB

volume

Krasnoe Ozero is a ski resort in Leningrad region for high-quality rest in any season

195

thousand people

number of visitors per uear

Krasnoe Ozero is an all-season sports and health complex located in the heart of the Karelian Isthmus.

Ski slopes, cottages in a picturesque forest, restaurants and cafes, sport equipment for rent, a skating rink in the forest and a slope for snow tubes.

A detox clinic, an equipped beach, a wakeboard park and a water ramp, slopes for speed skiing and mountain bike trails, tennis courts, sports grounds and well-designed forest nature trails.

270

jobs

+ 7 (812) 441 29 42 admin@krasnoeozero.ru krasnoeozero.ru



ZOLOTAYA | SKI RESORT DOLINA | PARK-HOTEL

Zolotaya Dolina, a ski centre and a park hotel Krasnoozerskoe, Priozersky district

Ongoing project

1.5

billion RUB

volume

50

thousand people

number of visitors per uear

200

jobs

All-season family resort in Leningrad region

The ski season usually lasts from November to the beginning of May. 12 modern ski slopes of various difficulty levels are open for both beginner skiers and experienced sportsmen.

There are two lakes with clean water, equipped and certified beach and various types of leisure activities in the territory of the resort. In summer outdoor enthusiasts have access to bicycle slopes, a family rope park, a wake park, bicycles, catamarans and SUPs for rent.

The resort offers comfortable cottages for both big and small companies, rooms for romantic people and sportsmen as well as the opportunity to relax in spa-complex.



+7 (812) 702 78 78 info@zoldol.ru www.zoldol.ru



Kolos Company Vsevolozhsky district, village Mistolovo

Ongoing project

> 12

billion RUB

volume of investment from 2015 to 2025

140

number of rooms

1.5

thousand

jobs created (depending on season) We are sure that the interaction with Economic Development Agency provides enormous potential for the development of tourism in Leningrad region and especially at the Okhta Park Resort.

Gennady Musienko CEO and Managing Partner of all-season resort Okhta Park



Okhta Park is a unique project at the intersection of country tourism, urbanism, sports and social infrastructure, just 10 km away from Saint Petersburg.

A hotel and cottage complex of 140 rooms, world-class spa center (7500 sq.m), country residential complex of 600 households, private school, children's club, ski slopes and more than 100 entertainments all year round. This project is based on active and healthy lifestyle in ecologically friendly conditions, tend to preserve unique natural landscape, and to create recognizable architectural style of an alpine village with a lot of new opportunities for recreation and sports.

+7 (800) 500 53 33 info@ohtapark.ru www.ohtapark.ru



193

rooms resort capacity

> 450

thousand number of visitors

450

jobs during peak

All-season resort Igora Sosnovskoe, Priozersky district

Completed project

## Igora is the first all-season resort in Northwestern region

The resort is located 54 kilometres away from Saint Petersburg. In winter there are 10 ski slopes with the total length exceeding 4 kilometres, cross-country skiing tracks and slopes for snow tubes. In summer guests can enjoy a beach in a pine forest and a wake park, in spring and autumn — festivals, sport competitions, concerts.

The Ice Palace is open in the resort all year round. It is a multifunctional complex for ice sports with a separate area for curling, hockey and figure skating school. There is also a spa complex and the longest zipline in the region with the total length of 850 metres.

+7 (921) 587 29 16 K.Brius@nsburo.ru www.igora.ru



### TOCHKA° NA' KARTE"

HOTEL CHAIN

176

rooms

hotel chain capacity

> 45

thousand

number of guests in the hotels in Leningrad region per uear

145

number of jobs in the hotels in Leningrad region Hotel chain Tochka na Karte Priozersk, Priozersky district Lodeynoe Pole, Lodeynopolsky district

Completed project

# Tochka na Karte is a good example of the creation of hotel infrastructure for the development of tourism in Russia

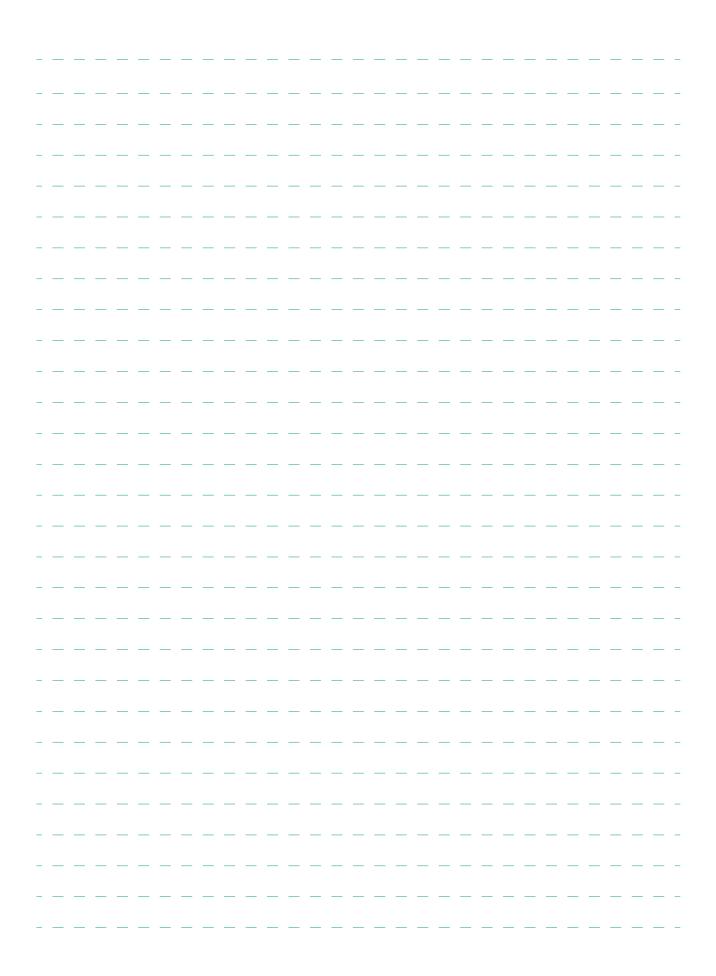
Architectural solutions are carefully integrated into the surrounding natural landscape. The project creates the culture of travelling across Russia, increases the popularity and prestige of tourism, and opens the prospects of a new tourist destination: Lake Ladoga — the largest lake in Europe — is becoming the main tourist attraction.

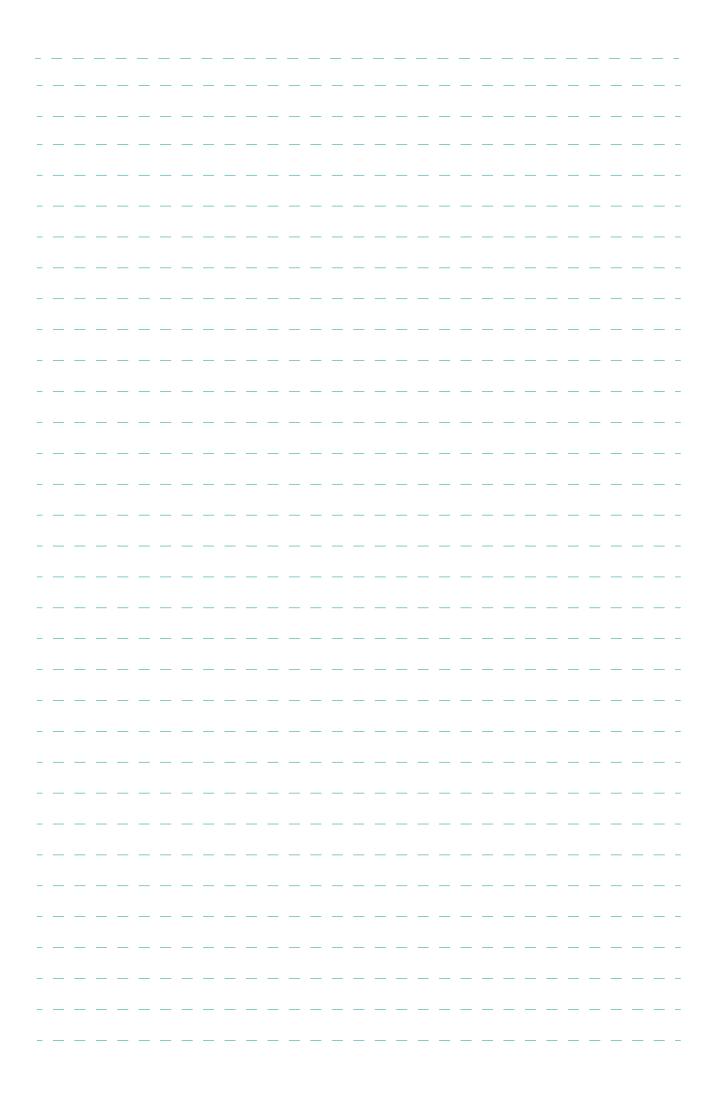
Tochka na Karte hotels are located close to the main objects of interest in Priozersk, Sortavala, Vidlitsa and Lodeynoe Pole, and not far from the arterial roads. This is a convenient stop for those who have planned a big trip in Northwestern region.



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## NOTES





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